		C. Y		
1 2 3 4 5 6 7 8 9 10	STUART F. DELERY Assistant Attorney General MICHAEL S. BLUME ANDREW E. CLARK ANN ENTWISTLE U.S. Department of Justice, Civil Divisio P.O. Box 386 Washington, D.C. 20044 Telephone: (202) 305-3630 Fax: (202) 514-8742 Email: Ann.F.Entwistle@usdoj.go	NAVAS PH 3:		
 11 12 13 14 15 16 17 	UNITED STATES OF AMERICA, Plaintiff, v. CONSUMER PORTFOLIO SERVICES, INC. Defendant.	SACV14-00819 ABC (RNBx) Case No. COMPLAINT FOR CIVIL PENALTIES, INJUNCTIVE, AND OTHER RELIEF		
 18 19 20 21 22 23 24 25 26 27 28 	authorization to the Attorney General by ("Commission"), pursuant to Section 160 Act (FTC Act), 15 U.S.C. § 56(a)(1), by Complaint, alleges as follows: 1. This is an action arising und 16(a) of the Federal Trade Commission 45(m)(1)(A), 53(b), and 56(a); the Fair I ("FDCPA"), 15 U.S.C. §§ 1692-1692p; a			

FILED

ir I

.

Complaint - 1 of 35

penalties, a permanent injunction, restitution, disgorgement, and other equitable relief for Defendant's violations of Section 5 of the FTC Act; Sections 804-808 of the FDCPA, 15 U.S.C. §§ 1692b-1692f; Section 623 of the FCRA, 15 U.S.C. § 1681s-2; and the Rule Regarding Duties of Furnishers of Information to Consumer Reporting Agencies ("Furnisher Rule"), 16 C.F.R. § 660.1 *et seq.*, issued pursuant to Section 623(a)(8) and (e) of the FCRA, 15 U.S.C. § 1022.40 *et seq.*

JURISDICTION AND VENUE

This Court has jurisdiction over this matter under 28 U.S.C.
 §§ 1331, 1337(a), 1345, and 1355, and under 15 U.S.C. §§ 45(a)(1),
 45(m)(1)(A), 53(b), 56(a), 1681s(a), and 1692*l*.

3. Venue is proper in the United States District Court for the Central District of California under 28 U.S.C. §§ 1391(b)-(c), 1395(a), and 15 U.S.C. § 13(b).

PLAINTIFF

4. This action is brought by the United States of America on behalf of the Federal Trade Commission. The Commission is an independent agency of the United States government given statutory authority and responsibility by the FTC Act, 15 U.S.C. §§ 41-58. The Commission is charged, *inter alia*, with enforcing Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting commerce; the FDCPA, 15 U.S.C. §§ 1692-1692p, which imposes duties upon debt collectors; and the FCRA, 15 U.S.C. §§ 1681-1681x, which imposes duties upon consumer reporting agencies and those who furnish information to a consumer reporting agency or use information obtained from a consumer reporting agency.

Complaint - 2 of 35

DEFENDANT

5. Defendant Consumer Portfolio Services, Inc. ("CPS"), is a California corporation that purchases and services subprime automobile finance contracts for new and late model used cars originated from automobile dealers throughout the United States. CPS conducts its loan servicing operations from its Irvine, California, headquarters and three field offices in Virginia, Florida, and Illinois. CPS funds its contract purchases on a long-term basis primarily through securitization, and services the contract accounts over their lives. In 2012, CPS serviced a portfolio of 103,021 active accounts valued at \$761 million, and had an additional 462,000 charged off accounts valued at \$2 billion.

6. CPS earns revenue from the difference, or "spread," between the effective interest rate it receives on the automobile finance contracts it purchases and the interest rates it pays on the money it borrows to purchase the contracts. Additional revenue comes from fees paid by consumers, including, e.g., late fees, nonsufficient funds ("NSF") fees, collection fees, and legal fees. CPS also receives income from "convenience fees" remitted to it by Western Union and MoneyGram for loan and fee payments made by CPS customers using those services.

7. In addition to servicing contracts purchased directly from auto dealers, CPS occasionally purchases portfolios of automobile finance contracts from other lenders, and provides third-party servicing of contracts for a small portfolio of automobile finance contracts owned by other lenders. When collecting on accounts that were delinquent or charged off at the time that CPS purchased them or acquired servicing rights, CPS is a "debt collector" as defined by Section 803(6) of the FDCPA, 15 U.S.C. § 1692a(6).

1

2

8. In connection with servicing of and collecting on automobile finance contracts, CPS furnishes information to consumer reporting agencies. As such, CPS is a "furnisher" as that term is defined in the Furnisher Rule, 16 C.F.R. § 660.2(c) and 12 C.F.R. § 1022.41(c). CPS is also a "person" as that term is defined in the FCRA, 15 U.S.C. §1681a(b).

COMMERCE

9. At all times material to this Complaint, Defendant has maintained a substantial course of trade in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C. § 44.

DEFENDANT'S BUSINESS PRACTICES

Defendant's Unlawful Loan Servicing Practices

10. As a loan servicer, CPS collects monies owed by consumers pursuant to automobile finance contracts. It receives and processes consumer payments, assesses fees, including, e.g., late fees and NSF fees, and tracks outstanding balances owed by consumers on these fixed rate, simple-interest contracts.

11. As a loan servicer, CPS may only collect fees and other amounts authorized by the consumer's contract or permitted by law. It may not unilaterally change the contract's terms and conditions, including increasing the amount of principal owed by the consumer or extending the duration of the contract.

12. In connection with its servicing of automobile finance contracts, CPS routinely makes representations to consumers in monthly statements, collection calls, repossession notices, bankruptcy filings, and elsewhere. This includes representations about pay-off amounts, outstanding accrued interest, the principal balance owed, fees, and delinquency status.

13. In numerous instances in connection with servicing automobile finance contracts, CPS has misrepresented amounts owed by consumers, including the loan's principal balance and the amount of fees owed.

14. For example, in numerous instances, CPS has imposed NSF fees in amounts higher than that permitted by contract or law. In numerous instances, it has assessed other fees, including late fees, in amounts higher than that permitted by contract or law or when it has no basis to assess the fee.

15. In other instances, because of human error, inadequate quality control, or faulty computer programming, CPS has wrongly increased the principal balance it claims that consumers owe. For example, in numerous instances, CPS incorrectly reversed NSF transactions and wrongly increased the consumer's principal balance. Because of the cascading effect of daily interest charges, which are computed based on the outstanding principal balance, the harm from improper principal balance increases compounds over time.

16. Consumers who have paid wrongly assessed fees or improperly inflated balances have suffered direct financial harm. Consumers who have defaulted on their loans also have been harmed, because the amount of the deficiency judgment assessed against them was calculated based in part on erroneous information and was higher than it should have been. In numerous instances, CPS has sought to collect these deficiency balances from consumers, and also reported the inaccurate balance information to consumer reporting agencies.

17. In numerous instances, CPS has lacked a reasonable basis for its representations to consumers because it failed to adopt adequate policies and

Complaint - 5 of 35

procedures to ensure the accuracy of its representations. It imposed unlawfully inflated fee amounts and assessed fees improperly on many consumers' accounts. Moreover, its inadequate loan servicing policies and procedures caused it, in numerous instances, to increase the principal amount owed without basis, which in turn caused improper increases in the resulting interest owed.

18. In numerous instances when a consumer has disputed the accuracy of the balance CPS claims was owed, whether directly with CPS or in a complaint letter to the Better Business Bureau or a state regulator, CPS has responded that it had conducted an "audit" of the account and verified the balance. In numerous instances, however, CPS had not performed a complete audit of the account. Among other things, CPS had failed to check that assessed fees were permitted by contract or law, or that NSF checks were reversed properly. Consumers thus have been misled into believing that the account balances were accurate and have not challenged them further.

19. CPS offers customers having trouble making a monthly payment the option of a contract extension. An extension waives the consumer's delinquent payment and moves that payment's due date to thirty days after the loan contract's original maturity date. An extension does not defer accrued interest or fees, and does not stop monthly late fees from accruing on a delinquent account in the month that the extension is granted. Often, in connection with the extension transaction, CPS has changed the consumer's monthly payment date.

20. CPS requires that consumers pay a fee to obtain an extension. Typically, CPS has credited that fee to accrued interest owed by the consumer. In numerous instances in connection with the extension fee transaction, due to

1

accounting errors, CPS has increased the consumer's principal balance in the amount of the fee.

21. In many of the instances in which CPS has extended the maturity date of the consumer's loan, it has not obtained a signed agreement from the consumer consenting to the extension and has failed to fully inform consumers about the costs and benefits of an extension, including that the consumer's principal balance will be increased and that late fees will continue to accrue.

22. When CPS has extended a consumer's loan without written authorization, or increased the principal owed by consumers without notice to or consent from the consumer, it has modified the terms of the consumer's contract. Many consumers' contracts and some state laws require that such contractual changes be agreed to in writing. In addition to violating the consumers' contracts and/or state law, such unilateral contract modifications have harmed consumers. Consumers need correct information about the cost of changes to their loans to evaluate accurately the costs and benefits of the transactions. They also need correct information about the terms and conditions of their loans, including due dates, pay-off amounts, and outstanding principal, interest, and fees owed to understand and monitor their financial obligations.

23. In numerous instances in connection with collecting loan payments, CPS has told consumers that they must remit their loan payments through Western Union or MoneyGram via electronic account debit, electronic check, or credit card via telephone, text message, online, or in person at a Western Union or MoneyGram location. Consumers who used these payment methods have been charged a convenience fee by Western Union or MoneyGram, often as much as \$12. In fact, however, CPS has accepted payment from consumers by cheaper methods, e.g., checks or certified funds checks. CPS collected millions of dollars from such fees because Western Union and MoneyGram remitted a portion of each fee to it.

24. Consumers benefit from accurate information about the range of payment options available to them, and their associated costs. In some circumstances, it may be less expensive for a consumer to pay the convenience fee than to be assessed a late fee; in other circumstances, such as when the consumer's payment is already late, it would be cheaper for the consumer to mail in payment than to pay the convenience fee.

Defendant's Unlawful Collection Practices

25. In addition, CPS, in numerous instances, has engaged in harassing, abusive, unfair, and deceptive practices in connection with attempts to collect from delinquent consumers.

26. Collectors, in numerous instances, have called third parties, including references, friends, family members, co-workers, and employers, whenever a consumer's payment was late. Collectors have placed these calls even when they knew the consumer's location and had been in contact with the consumer. For example, collectors have routinely asked neighbors to place notes on consumers' doors asking consumers to contact CPS.

27. In numerous of these instances, CPS collectors have revealed the existence of the debt to these third parties, disclosing the consumer's private financial information to them without the consumer's authorization. When this happens, consumers suffer substantial injury. For instance, when collectors have disclosed the debt to co-workers or employers, consumers' workplace relationships and employment have suffered. Consumers could not avoid this harm because they could not control the information that CPS released about them to third parties or prevent CPS from doing so. Any countervailing benefits

to consumers or competition do not outweigh the harm that resulted from them because legitimate means existed to collect the debts owed.

28. In numerous instances, CPS collectors have called consumers' places of employment when they knew that such calls were inconvenient or not permitted. Such calls cause substantial injury to consumers. For example, these calls have interfered with employers' ability to conduct business, and have adversely affected consumers' employment. Consumers have been formally and informally disciplined for receiving personal calls at work and some have lost their jobs. Consumers could not avoid this harm because CPS ignored their requests to stop calling their workplace. Any countervailing benefits to consumers or competition do not outweigh the harm that resulted from them because other ways to contact consumers existed.

29. In numerous instances, CPS collectors have called consumers and third parties repeatedly with the intent to harass or abuse. CPS collectors have placed calls daily or more often to both consumers and third parties after being asked to stop calling. This volume and pattern of repeated unwanted calling evidences CPS's intent to annoy, abuse, or harass. In addition to the sheer number of unwanted calls placed by CPS, its intent to harass or abuse is demonstrated by CPS collectors' coercive threats that calls will continue until the consumer pays. Collectors used these and other threats to try to convince third parties to contact consumers on CPS's behalf and ask them to call CPS.

30. CPS's harassing or abusive conduct has also included, in some calls to consumers and third parties, the use of obscene or profane language, or language the natural consequence of which is to abuse the hearer. For example, CPS collectors have called consumers and third parties derogatory names, called them "liars," and used profanity.

31. CPS's repeated calls to third parties after the third parties have requested no further contact cause substantial injury. Third parties with no relationship to CPS have been harmed repeatedly by CPS collectors who have made multiple unwanted calls to homes, cell phones, and places of employment. In numerous instances such calls have been placed several times weekly or even daily. In addition, collectors routinely called consumers' current and former employers and co-workers. Such ongoing unwanted calls have disrupted business, distracted workers, tied up phone lines and staff, and resulted in lost productivity and money. Third parties could not avoid the repeated, harassing calls made by CPS because CPS did not honor their requests to stop calling. Any countervailing benefits to consumers or competition do not outweigh the harm that resulted from them because other, legitimate, means exist to collect these debts.

32. In numerous instances, CPS has debited consumers' checking accounts without authorization. On some occasions, collectors with access to consumer account information have processed payments without the consumer's knowledge or consent. On other occasions, collectors have processed post-dated checks prior to the date that the consumer authorized, or after express instructions not to go forward with posting the check. This practice harms consumers financially. Unauthorized withdrawals are often returned for insufficient funds, causing the consumer unnecessary bank fees, and can also interfere with the consumer's ability to pay other important bills, such as rent or utilities. Consumers could not reasonably avoid such unauthorized debits because they did not know about them. No countervailing benefits to consumers or competition outweigh the harm that resulted from them because valid methods exist to collect consumer payments.

1

33. In numerous instances in connection with attempts to collect from delinquent consumers, CPS has falsely threatened that it will repossess the consumer's automobile. On some occasions, collectors have made statements like "the tow truck is around the corner," or "we're coming to get your car," even when repossession was neither imminent nor likely. Collectors also have implied that CPS intended to repossess the car by asking consumers questions about its location and condition.

34. In numerous instances, collectors have misrepresented the nature and purpose of collection calls by using special cell phones, dedicated phone lines, or other technology that changes CPS's number as it appears on consumers' telephone caller identification screens. Typically, calls from CPS collectors have identified CPS as the caller and/or showed the telephone number that the collector was calling from, either a toll-free number or a number with the area code of the collection office in California, Illinois, Florida, or Virginia. Consumers have learned to recognize these numbers as calls from CPS, and use the information on their caller ID screens to choose to accept or ignore the calls. To make it more likely that consumers will answer their calls, in some instances collectors have hidden the fact that calls were originating from CPS by using special cell phones, landlines, or other technology that causes a different number to appear in the consumer's caller identification screen, often a number with an area code local to the consumer. Consumers have relied on caller ID to help them manage when and how they will communicate with callers, including collectors. CPS's purposeful manipulation of caller ID information has deceived consumers and deprived them of that choice.

Defendant's Furnisher Rule Violations

35. The Furnisher Rule (the "Rule"), 16 C.F.R. § 660.1 *et seq.*, republished at 12 C.F.R. § 1022.40 *et seq.*, which became effective July 1, 2010, requires a company that furnishes information to a consumer reporting agency ("CRA") to do two things: establish and implement reasonable written policies regarding the accuracy and integrity of information about consumers that it furnishes to CRAs, and conduct reasonable investigations of disputes submitted to it directly by consumers.

36. The Rule requires that furnishers establish and implement reasonable written policies and procedures regarding the accuracy and integrity of the information relating to consumers that it furnishes to a CRA. 16 C.F.R. § 660.3, republished at 12 C.F.R. § 1022.42. In establishing these policies and procedures, Section 1022.42(b) requires each furnisher to consider the guidelines set forth in Appendix E to the Rule. Among other things, Section I(b)(3) of the Appendix states that one of the objectives of a furnisher's policies should be to "conduct reasonable investigations of consumer disputes and take appropriate actions based on the outcome of such investigations."

37. Following the promulgation of the Rule until early 2013 ("the applicable time period"), CPS failed to create specific policies and procedures regarding the furnishing of accurate information to consumer reporting agencies, and took no steps to review and update its existing policies in light of the guidelines, or to develop any additional written policies.

38. Moreover, CPS's policies and procedures for responding to consumer disputes during the applicable time period did not require an adequate investigation and were not reasonable. CPS required simply that the consumer's identifying account information and payment history be checked against what

was reported by the consumer reporting agency. It is a not a reasonable process for a loan servicer to respond to a consumer's dispute by simply verifying that the account balance it previously reported to the CRA is accurately reflected in the consumer's credit report. Such an "investigation" catches only any technological or clerical errors in the transmission of data that caused a discrepancy, and does not identify any substantive errors in the customer's account as maintained by CPS. This pro forma approach to investigation is especially unreasonable when, as here, the loan servicer did not maintain policies and procedures designed to ensure accuracy in its loan servicing processes, and consumer disputes about fees or account balances likely, in numerous instances, had substantive merit.

39. The Rule also requires that the furnisher review and update its policies as necessary to ensure their continued effectiveness. 16 C.F.R. § 660.3(c), republished at 12 C.F.R. § 1022.42(c). During the applicable time period, CPS engaged in no such review. Indeed, CPS failed to implement systems that would have allowed it to conduct such a review. Among other things, CPS failed to track direct disputes about credit reports that it received. CPS could not evaluate the effectiveness of its system for responding to direct disputes – and thus could not accurately update the CRAs with results from the investigations of these disputes – when it was not keeping track of them.

40. The Rule requires that furnishers conduct a reasonable investigation of direct consumer disputes concerning the accuracy of reported credit information, including disputes about the accuracy of the consumer's account balance. 16 C.F.R. § 660.4, republished at 12 C.F.R. § 1022.43. After receiving a direct dispute, a furnisher must: 1) conduct a reasonable investigation;
2) review all relevant information provided by the consumer; 3) timely complete

Complaint - 13 of 35

its investigation and report the results to the consumer; and 4) update the consumer reporting agencies and correct any inaccurate information.

41. Even if the furnisher determines that the consumer's dispute is frivolous and that no investigation is required, the furnisher must provide the consumer with notice that it has determined the consumer's dispute to be frivolous and provide the consumer with reasons why the dispute was determined frivolous, along with what additional information is required to investigate the dispute.

42. During the applicable time period, CPS failed to reasonably or adequately investigate direct disputes about the accuracy of account balance information it submitted to consumer reporting agencies. In numerous instances, not only did CPS fail to conduct a reasonable investigation, it failed to respond to the consumer, or respond adequately to the consumer, either with specific findings or with a notice that CPS determined the dispute frivolous or irrelevant.

VIOLATIONS OF THE FTC ACT

43. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits "unfair or deceptive acts and practices in or affecting commerce."

44. Misrepresentations or deceptive omissions of material fact constitute deceptive acts or practices prohibited by Section 5(a) of the FTC Act. An act or practice is unfair if it "causes or is likely to cause substantial injury to consumers which is not reasonably avoidable by consumers themselves and not outweighed by countervailing benefits to consumers or to competition." 15 U.S.C. § 45(n).

1	DECEPTIVE AND UNFAIR LOAN SERVICING AND COLLECTION	
2	Count I	
3	Misrepresentations about Fees, Amounts Owed and that Audits	
4	Verify the Accuracy of Those Amounts	
5	45. Plaintiff incorporates by reference all the foregoing paragraphs.	
6 7	46. In the course and conduct of its loan servicing and collection	
8	activities, defendant in numerous instances has represented, expressly or by	
9	implication, that:	
10	A. fees assessed and collected by CPS are allowed under the	
11	automobile finance contract or permitted by law;	
12	B. consumers owe the amounts specified in defendant's	
13	communications; and	
14	C. CPS audited or otherwise reviewed a consumer's loan	
15	account and the audit or review verified the accuracy of the balances CPS	
16 17	claimed were owed.	
18	47. In truth and in fact, in numerous instances:	
19	A. fees assessed and collected by CPS were not allowed under	
20	the automobile finance contract or permitted by law;	
21	B. consumers did not owe the amounts specified in defendant's	
22	communications because, for example: (1) fees included in the amounts	
23	specified were not allowed under the retail installment sales contract or	
24	permitted by law; or (2) CPS inaccurately assessed or calculated the	
25	amounts specified; and	
26 27	C. the audit or review did not verify the accuracy of the	
28	balances CPS claimed were owed because CPS did not evaluate whether	
-		

.

Complaint - 15 of 35

fees were correctly assessed and did not perform a complete audit or review of the consumer's account for errors.

48. Therefore, defendant's representations as set forth in paragraph 46 are false or misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count II

Deceptive Reasonable Basis Claims

49. Plaintiff incorporates by reference all the foregoing paragraphs.

50. In the course and conduct of its loan servicing and collection activities, defendant, in numerous instances, has represented, expressly or by implication, that it possessed and relied on a reasonable basis substantiating its representations about the amounts it claimed consumers owed.

51. In truth and in fact, in numerous instances, defendant did not possess and rely on a reasonable basis substantiating its representations about the amounts it claimed consumers owed.

52. Therefore, defendant's representations as set forth in paragraph 50 are false or misleading and constitute deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count III

Unfair Assessment and Collection of Fees or Other Amounts

53. Plaintiff incorporates by reference all the foregoing paragraphs.

54. In the course and conduct of its loan servicing and collection activities, defendant in numerous instances has assessed and collected fees or other amounts that are not allowed under the retail installment sales contract or permitted by law.

55. CPS's actions have caused and are likely to cause substantial injury to consumers. This injury is not reasonably avoidable by consumers and not outweighed by countervailing benefits to consumers or competition.

56. CPS's acts or practices constitute unfair acts or practices in or affecting commerce in violation of Section 5(a) of the Federal Trade Commission Act, 15 U.S.C. § 45(a).

Count IV

Unfair Modifications of Retail Installment Sales Contracts

57. Plaintiff incorporates by reference all the foregoing paragraphs.

58. In the course and conduct of its loan servicing and collection activities, defendant, in numerous instances, has increased the principal balances owed by consumers, or otherwise modified the terms of consumers' automobile finance contracts, without consumers' written authorization.

59. On numerous occasions, such increases or other modifications made without written consumer authorization were not allowed under the automobile finance contract or permitted by law. CPS's actions have caused and are likely to cause substantial injury to consumers. This injury is not reasonably avoidable by consumers and not outweighed by countervailing benefits to consumers or competition.

60. CPS's acts or practices constitute unfair practices in or affecting commerce in violation of Section 5(a) of the Federal Trade Commission Act, 15 U.S.C. § 45(a).

Count V

Deceptive Failure to Disclose Effects of an Extension

61. Plaintiff incorporates by reference all the foregoing paragraphs.

Complaint - 17 of 35

62. In the course and conduct of its loan servicing and collection activities, defendant, in numerous instances, has represented, expressly or by implication, that delinquent consumers may defer loan payment and receive a one-month extension of the loan term if they pay an extension fee.

63. In numerous instances in which it has made the representations in Paragraph 62, CPS has failed to disclose to consumers that, in addition to collecting the extension fee, CPS would increase their principal balance. Additionally, CPS has failed to explain that an extension of the loan would not stop the ongoing assessment of late fees on delinquent accounts. These facts would be material to some consumers' decision to pay an extension fee to defer payment on the loan for one month.

64. Defendant's failure to disclose the material information described in Paragraph 63, in light of the representations and practices in Paragraph 62, constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count VI

Deceptive Claims About Required Payment Methods

65. Plaintiff incorporates by reference all the foregoing paragraphs.

66. In the course and conduct of its loan servicing and collection activities, defendant, in numerous instances, has represented, expressly or by implication, that consumers were required to pay by a particular method, such as Western Union or MoneyGram, that costs consumers additional service fees.

67. In truth and in fact, consumers were not required to pay by a particular method, such as Western Union or MoneyGram, that costs consumers additional service fees and CPS would accept other forms of payment from consumers, including fee-free payment options.

Complaint - 18 of 35

1	68. Therefore, defendant's representations as set forth in paragraph 66		
2	are false or misleading and constitute deceptive acts or practices in violation of		
3	Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).		
4	Count VII		
5	Unfair Collection Practices		
6	69. Plaintiff incorporates by reference all the foregoing paragraphs.		
7			
8	70. In connection with the collection of consumers' payments on		
9	automobile retail installment sales contracts, CPS has, in numerous instances,		
10	engaged in unfair collection practices, including but not limited to:		
11	A. disclosing the existence of a debt to third parties without the		
12	consumer's consent;		
13	B. calling consumers at their places of employment after		
14 15	knowing or having reason to know that such calls were inconvenient or		
15	not permitted:		
17	C. calling third parties repeatedly with the intent to harass,		
18	oppress, or abuse; and		
19	D. debiting funds from consumers' bank accounts without the		
20	consumers' express authorization.		
21	71. CPS's actions have caused or were likely to cause substantial injury		
22	to consumers and third parties that was not reasonably avoidable by consumers		
23	or third parties and not outweighed by countervailing benefits to consumers or		
24			
25	72. CPS's practices constitute unfair acts or practices in or affecting		
26			
27	commerce in violation of Section 5(a) of the Federal Trade Commission Act, 15		
28	U.S.C. § $45(a)$.		

1	Count VIII		
2	Deceptive Collection Practices		
3	73. Plaintiff incorporates by reference all the foregoing paragraphs.		
4	74. In connection with the collection of consumers' payments on		
5	automobile retail installment sales contracts, CPS has, in numerous instances		
6 7	represented, expressly or by implication, that:		
8	A. nonpayment of the debt would result in immediate		
9	repossession of the vehicle securing the consumer's loan; and		
10	B. the nature and purpose of the call was something other than a		
11	collection call originating from CPS, by manipulating the caller ID		
12	displayed on the consumer's telephone.		
13	75. In truth and in fact, in numerous instances:		
14 15	A. nonpayment of the debt would not result in immediate		
16	repossession of the vehicle securing the consumer's loan; and		
17	B. the nature and purpose of the call was a collection call		
18	originating from CPS.		
19	76. Therefore, CPS's representations as set forth in paragraph 74 are		
20	false or misleading and constitute deceptive acts or practices in violation of		
21	Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).		
22 23	FAIR DEBT COLLECTION PRACTICES ACT		
23			
25	77. In 1977, Congress passed the FDCPA, 15 U.S.C. §§ 1692-1692p,		
26	which became effective on March 20, 1978, and has been in force since that		
27	date. Section 814 of the FDCPA, 15 U.S.C. § 16921, authorizes the Commission to use all of its functions and powers under the FTC Act to enforce compliance		
28	with the FDCPA by any debt collector, irrespective of whether that debt		
	Complaint - 20 of 35		

collector is engaged in commerce or meets any other jurisdictional tests set by the FTC Act. The authority of the Commission in this regard includes the power to enforce the provisions of the FDCPA in the same manner as if the violations of the FDCPA were violations of a Federal Trade Commission trade regulation rule.

78. Section 803(3) of the FDCPA defines the term "consumer" as meaning "any natural person obligated or allegedly obligated to pay any debt."

79. Section 803(7) of the FDCPA defines the term "location information" as meaning a consumer's place of abode and the consumer's telephone number at such place, or the consumer's place of employment. 15 U.S.C. § 1692a(7).

VIOLATIONS OF THE FAIR DEBT COLLECTION PRACTICES ACT Count IX

Violations of Section 804

80. Plaintiff incorporates by reference all the foregoing paragraphs.

81. Section 804 of the FDCPA, 15 U.S.C. § 1692b, governs the manner in which debt collectors may communicate with any person other than the consumer for purposes of acquiring location information about the consumer. Section 804(2) prohibits debt collectors from stating that a consumer about whom they are attempting to acquire location information owes any debt, and Section 804(3) prohibits debt collectors from communicating with any person about a consumer more than once unless requested by the person or unless the debt collector reasonably believes that the earlier response of such person is erroneous or incomplete and that such person now has correct or complete information.

Complaint - 21 of 35

82. In numerous instances, in connection with the collection of debts, CPS, directly or indirectly, has communicated with someone other than the consumer for the purpose of acquiring location information about the consumer and has:

A. stated that the consumer about whom they are attempting to acquire location information owes a debt, in violation of Section 804(2) of the FDCPA, 15 U.S.C. § 1692b(2); and

B. communicated more than once with persons other than the consumer for the purpose of obtaining location information about the consumer without a reasonable belief that the earlier response of the person was erroneous or incomplete and that the person then had correct or complete location information, in violation of Section 804(3) of the FDCPA, 15 U.S.C. § 1692b(3).

83. The acts and practices alleged in Paragraph 82 constitute violations of Section 804(2) and (3) of the FDCPA, 15 U.S.C. § 1692b(2) and (3).
Pursuant to Section 814(a) of the FDCPA, 15 U.S.C. § 1692l(a), the acts and practices alleged in Paragraph 82 also constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count X Violations of Section 805

84. Plaintiff incorporates by reference all the foregoing paragraphs.

85. Section 805 of the FDCPA, 15 U.S.C. § 1692c, governs communications in connection with debt collection generally. Section 805(a) prohibits, without the prior consent of the consumer or the express permission of a court of competent jurisdiction, debt collectors from communicating with a consumer in connection with the collection of any debt at, *inter alia*, any

Complaint - 22 of 35

unusual time or place or a time or place known or which should be known to be inconvenient to the consumer (Section 805(a)(1)), or at the consumer's place of employment if the debt collector knows or has reason to know that the consumer's employer prohibits the consumer from receiving such communications (Section 805(a)(3)). Section 805(b) governs communications with third parties, and specifically prohibits communications about a debt with any person other than the consumer, a consumer reporting agency, the creditor, or their attorneys except as allowed by Section 804 or with the permission of the consumer, or a court of competent jurisdiction, or as reasonably necessary to effectuate post judgment relief.

86. In numerous instances, in connection with the collection of debts, CPS has:

A. communicated with consumers in connection with the collection of a debt:

1. at times or places known or which should be known by CPS to be inconvenient to the consumer, without the consumer's prior consent, in violation of Section 805(a)(1) of the FDCPA, 15 U.S.C. § 1692c(1); and

2. at the consumer's place of employment when CPS knew or had reason to know that the consumer's employer prohibited the consumer from receiving such communications in violation of Section 805(a)(3) of the FDCPA, 15 U.S.C.

§ 1692c(a)(3); and

B. communicated about the debt with persons other than the consumer, a consumer reporting agency, the creditor, or their attorneys without the permission of the consumer, or as otherwise allowed by

Complaint - 23 of 35

1

Section 804, in violation of Section 805(b) of the FDCPA, 15 U.S.C. § 1692c(b).

87. The acts and practices alleged in Paragraph 86 constitute violations of Section 805(a)(1) and (3), and (b) of the FDCPA, 15 U.S.C. § 1692c(a)(1) and (3) and (b). Pursuant to Section 814(a) of the FDCPA, 15 U.S.C. § 1692l(a), the acts and practices alleged in Paragraph 86 also constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count XI

Violations of Section 806

88. Plaintiff incorporates by reference all the foregoing paragraphs.

89. Section 806 of the FDCPA, 15 U.S.C. § 1692d, prohibits debt collectors from engaging in any conduct the natural consequence of which is to harass, oppress, or abuse any person in connection with the collection of any debt. Section 806(5), 15 U.S.C. § 1692d(5), specifically prohibits causing a telephone to ring or engaging any person in telephone conversation repeatedly or continuously with intent to annoy, abuse, or harass any person at the called number.

90. In numerous instances, in connection with the collection of debts, CPS, directly or indirectly, has engaged in conduct the natural consequence of which is to harass, oppress, or abuse any person in connection with the collection of any debt, including:

A. using obscene or profane language or language the natural consequence of which is to abuse the hearer, in violation of Section 806(2) of the FDCPA, 15 U.S.C. § 1692d(2); and

B. causing a telephone to ring or engaging any person in telephone conversation repeatedly or continuously with intent to annoy, abuse, or harass any person at the called number, in violation of Section 806(5) of the FDCPA, 15 U.S.C. § 1692d(5).

91. The acts and practices alleged in Paragraph 90 constitute violations of Section 806 of the FDCPA, 15 U.S.C. § 1692d. Pursuant to Section 814(a) of the FDCPA, 15 U.S.C. § 1692l(a), the acts and practices alleged in Paragraph 90 also constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count XII

Violations of Section 807

92. Plaintiff incorporates by reference all the foregoing paragraphs.

93. Section 807 of the FDCPA, 15 U.S.C. § 1692e, prohibits debt collectors from using any false, deceptive, or misleading representation or means in connection with the collection of any debt. Section 807(2)(A), 15 U.S.C. § 1692e(2)(A), specifically prohibits the false representation of the character, amount, or legal status of any debt, while Section 807(4), 15 U.S.C. § 1692e(4), prohibits representing or implying that nonpayment of any debt will result in, among other things, the seizure or attachment of any property unless the debt collector or creditor intends to take such action, and Section 807(5), 15 U.S.C. § 1692e(5), prohibits threatening to take any action that cannot legally be taken or is not intended to be taken. Section 807(10), 15 U.S.C. § 1692(e)(10), prohibits using false representations or deceptive means to collect or attempt to collect any debt or to obtain information concerning a consumer.

94. In numerous instances, in connection with the collection of debts, CPS, directly or indirectly, has used false, deceptive, or misleading

Complaint - 25 of 35

representations or means, in violation of Section 807 of the FDCPA, 15 U.S.C. § 1692e, including, but not limited to, the following:

A. falsely represented that CPS audited or otherwise reviewed a consumer's loan account and the audit or review verified the accuracy of the balances CPS claimed were owed, , in violation of Section 807 of the FDCPA, 15 U.S.C. § 1692e;

B. falsely represented that consumers are required to pay by a particular method, such as Western Union or MoneyGram, that costs consumers additional service fees, in violation of Section 807 of the FDCPA, 15 U.S.C. § 1692e;

C. falsely represented the character, amount, or legal status of a debt, in violation of Section 807(2)(A) of the FDCPA, 15 U.S.C. § 1692e(2)(A);

D. falsely represented that nonpayment of a debt would result in the seizure or attachment of a vehicle when CPS did not intend to take such action, in violation of Section 807(4), of the FDCPA, 15 U.S.C. § 1692e(4);

E. falsely threatened to repossess vehicles, in violation of Section 807(5) of the FDCPA, 15 U.S.C. § 1692e(5); and

F. used false representations or deceptive means to collect or attempt to collect any debt or to obtain information concerning a consumer in violation of Section 807(10) of the FDCPA, 15 U.S.C. § 1692e(10).

95. The acts and practices alleged in Paragraph 94 constitute violations of Section 807 of the FDCPA, 15 U.S.C. § 1692e. Pursuant to Section 814(a) of the FDCPA, 15 U.S.C. § 1692l(a), the acts and practices alleged in Paragraph 94

also constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

Count XIII Violations of Section 808

96. Plaintiff incorporates by reference all the foregoing paragraphs.

97. Section 808 of the FDCPA, 15 U.S.C. § 1692f, prohibits debt collectors from using any unfair or unconscionable means to collect or attempt to collect any debt. Section 808(1), 15 U.S.C. § 1692f(1), specifically prohibits the collection of any amount (including any interest, fee, charge, or expense incidental to the principal obligation) unless such amount is expressly authorized by the agreement creating the debt or permitted by law. Section 808(6)(B), 15 U.S.C. § 1692f(6)(B), specifically prohibits taking or threatening to take any nonjudicial action to effect dispossession or disablement of the property if there is no present intent to take possession of the property.

98. In numerous instances, in connection with the collection of debts, CPS, directly or indirectly, has used unfair or unconscionable means to collect or attempt to collect a debt, in violation of Section 808 of the FDCPA, 15 U.S.C. § 1692f, including, but not limited to, the following:

A. debiting funds from consumers' bank accounts without the consumers' express consent and authorization in violation of Section 808 of the FDCPA, 15 U.S.C. §1692f;

B. collecting amounts not expressly authorized by the agreement creating the debt or permitted by law, in violation of Section 808(1) of the FDCPA, 15 U.S.C. § 1692f(1); and

C. threatening to take any nonjudicial action to effect dispossession or disablement of property where there was no present

Complaint - 27 of 35

intent to take possession of the property, in violation of Section 808(6)(B) of the FDCPA, 15 U.S.C. § 1692f(6)(B).

99. The acts and practices alleged in Paragraph 98 constitute violations of Section 808 of the FDCPA, 15 U.S.C. § 1692e. Pursuant to Section 814(a) of the FDCPA, 15 U.S.C. § 1692l(a), the acts and practices alleged in Paragraph 98 also constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

VIOLATIONS OF THE FCRA AND THE FURNISHER RULE

100. Section 623(a)(8) of the FCRA, 15 U.S.C. § 1681s-2(a)(8), requires a furnisher of information to a consumer reporting agency to investigate a dispute concerning the accuracy of information contained in a consumer report after receiving a notice of dispute from the consumer, and directs the Commission to prescribe regulations identifying the circumstances under which such investigation is required. Section 623(e) of the FCRA, 15 U.S.C. § 1681s-2(e), directs the Commission to establish and maintain guidelines for use by furnishers of information to a consumer reporting agency regarding the accuracy and integrity of the information relating to consumers that such entities furnish and to prescribe regulations requiring each person that furnishes information to a consumer reporting agency to establish reasonable policies and procedures for implementing such guidelines.

101. The Commission's Furnisher Rule, 16 C.F.R. § 660.1 et seq., took effect on July 1, 2010. The Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act"), Pub. L. 111-203, 124 Stat. 1376 (July 21, 2010), transferred rulemaking authority for most provisions of the FCRA to the Bureau of Consumer Financial Protection ("Bureau"). Sections 1061 and 1088 of the Dodd-Frank Act. Pursuant to the Dodd-Frank Act and the FCRA, as

amended, the Bureau republished the Furnisher Rule as an interim final rule at 12 C.F.R. § 1022.40 et seq., effective December 30, 2011. The republished Furnisher Rule contains technical and conforming changes to reflect the transfer of authority and certain other changes made by the Dodd-Frank Act, but does not alter the substantive obligations imposed on persons subject to the Furnisher Rule.

102. Section 621 of the FCRA, 15 U.S.C. § 1681s, authorizes the Commission to use all of its functions and powers under the FTC Act to enforce compliance with the requirements imposed by the FCRA on all persons subject thereto except to the extent that enforcement specifically is committed to some other governmental agency, irrespective of whether the person is engaged in commerce or meets any other jurisdictional tests set forth by the FTC Act.

103. A description of the Rule's requirements regarding written policies and procedures, as well as those relating to investigations of disputes, appears above, at paragraphs 35 - 42.

Count XIV

No Established Policies and Procedures

104. Plaintiff incorporates by reference all the foregoing paragraphs.

105. During the applicable time period CPS failed to:

A. establish and implement reasonable written policies and procedures regarding the accuracy and integrity of the information relating to consumers that it furnishes to a consumer reporting agency;

B. consider and incorporate the applicable guidelines set forth in Appendix A to 16 C.F.R. Part 660 and Appendix E to 12 C.F.R. Part 1022 in developing such policies and procedures; and C. review such policies and procedures periodically and update them as necessary to ensure their continued effectiveness.

These failures violate the Furnisher Rule's accuracy and integrity regulations, 16 C.F.R. § 660.3 and 12 C.F.R. § 1022.42.

106. Pursuant to Section 621(a)(1) of the FCRA, 15 U.S.C.
§ 1681s(a)(1), CPS's violations of the Furnisher Rule constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C.
§ 45(a).

107. The acts and practices described in paragraphs 35 - 42 constitute a pattern or practice of knowing violations, as set forth in Section 621(a)(2)(A) of the FCRA, 15 U.S.C. § 1681s(a)(2)(A).

Count XV

No Reasonable Investigation of or Response to Direct Disputes

108. Plaintiff incorporates by reference all the foregoing paragraphs.

109. In numerous instances, CPS, after receiving direct disputes from consumers, as that term is defined in the Furnisher Rule, 16 C.F.R. § 660.2(b) and 12 C.F.R. § 1022.41(b), has failed to:

A. conduct reasonable investigations of direct disputes;

B. review all relevant information provided by the consumer with the dispute notice;

C. either complete its investigation of the dispute and report the results of the investigation to the consumer before the expiration of the period prescribed by Section 611(a)(1) of the FCRA, 15 U.S.C. §1681i(a)(1), or provide notice of a determination that a dispute is frivolous or irrelevant within the time period specified by Section

623(a)(8)(F)(ii), 15 U.S.C. § 1681s-2(a)(8)(F)(ii), 16 C.F.R. § 660.4(f)(2), and 12 C.F.R. § 1022.43(f)(2); and

D. in instances where it has determined that a dispute was frivolous or irrelevant, include the reasons for its determination and identify any information required to investigate the disputed information.
These failures are in violation of Section 623(a)(8) of the FCRA, 15 U.S.C.
§ 1681s-2(a)(8), and the Furnisher Rule's direct dispute provisions, 16 C.F.R.
§ 660.4 and 12 C.F.R. § 1022.43.

110. Pursuant to Section 621(a)(1) of the FCRA, 15 U.S.C.
§1681s(a)(1), CPS's violations of the Furnisher Rule constitute unfair or deceptive acts or practices in violation of Section 5(a) of the FTC Act, 15 U.S.C.
§ 45(a).

111. The acts and practices described in paragraphs 35-42 constitute a pattern or practice of knowing violations, as set forth in Section 621(a)(2)(A) of the FCRA, 15 U.S.C. § 1681s(a)(2)(A).

CONSUMER INJURY

112. Consumers have suffered and will continue to suffer substantial injury as a result of defendant's violations of the FTC Act, the FDCPA, and the Furnisher Rule. In addition, defendant has been unjustly enriched as a result of its unlawful acts or practices. Absent injunctive relief by this Court, defendant is likely to continue to injure consumers, reap unjust enrichment, and harm the public interest.

Complaint - 31 of 35

INJUNCTIVE AND EQUITABLE RELIEF FOR VIOLATIONS OF THE FTC ACT, THE FDCPA, AND THE FCRA

113. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), and Section 621(a) of the FCRA, 15 U.S.C. § 1681s(a), empower this Court to grant injunctive and such other relief as the Court may deem appropriate to halt and redress violations of any provision of law enforced by the FTC. The Court, in the exercise of its equitable jurisdiction, may award ancillary relief, including rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies, to prevent and remedy any violation of any provision of law enforced by the FTC.

114. Section 13 of the FTC Act, 15 U.S.C. § 13(b), and Section 621(a) of the FCRA, 15 U.S.C. § 1681s(a), authorize this Court to grant such relief as the Court finds necessary to redress injury to consumers resulting from defendant's violations of the FTC Act, the FDCPA, the Furnisher Rule, and the FCRA, including the rescission or reformation of contracts, and the refund of money.

CIVIL PENALTIES FOR VIOLATIONS OF THE FDCPA

115. Section 5(m)(1)(A) of the FTC Act, 15 U.S.C. § 45(m)(1)(A), and Section 814(a) of the FDCPA, 15 U.S.C. § 1692l, authorize the Court to award monetary civil penalties for violations of the FDCPA when such violations were committed with actual knowledge or knowledge fairly implied on the basis of objective circumstances as set forth in Section 5(m)(1)(A) of the FTC Act, 15 U.S.C. § 45(m)(1)(A). CPS's violations of the FDCPA, as alleged in this Complaint, were made with actual knowledge or knowledge fairly implied on the basis of objective circumstances. As specified by the Federal Civil Penalty Inflation Adjustment Act of 1990, 28 U.S.C. § 2861, as amended, the Court is

Complaint - 32 of 35

1

authorized to award a penalty of not more than \$11,000 for each violation of the FDCPA before February 10, 2009, and not more than \$16,000 for each violation of the FDCPA after that date.

116. Each instance in which CPS has failed to comply with the FDCPA in one or more of the ways described above constitutes a separate violation of the FDCPA for the purpose of assessing monetary civil penalties. Plaintiff seeks monetary civil penalties for every separate violation of the FDCPA.

CIVIL PENALTIES FOR VIOLATIONS OF THE FURNISHER RULE

117. Section 621(a)(2)(A) of the FCRA, 15 U.S.C. § 1681s(a)(2)(A), as adjusted by 16 C.F.R. § 1.98(m), authorizes the Court to award monetary civil penalties of not more than \$3,500 for each knowing violation of the FCRA that constitutes a pattern or practice of violations of the statute.

118. Each instance in which CPS has failed to comply with Section 623(a)(8) of the FCRA, 15 U.S.C. § 1681s-2(a)(8), and the Furnisher Rule's direct dispute provisions, 16 C.F.R. § 660.4 and 12 C.F.R. § 1022.43, constitutes a separate violation of the FCRA for the purpose of assessing monetary civil penalties under Section 621(a)(2)(A) of the FCRA, 15 U.S.C. § 1681s(a)(2)(A). Each instance in which CPS has failed to comply with the Furnisher Rule's accuracy and integrity regulations, 16 C.F.R. § 660.3 and 12 C.F.R. § 1022.42, also constitutes a separate violation of the FCRA for the purpose of assessing monetary civil penalties.

PRAYER FOR INJUNCTIVE AND MONETARY RELIEF

WHEREFORE, Plaintiff, pursuant to 15 U.S.C. §§ 45(m)(1)(A), 53(b), 16921, 1681s(a), and the Court's own equitable powers, respectfully requests that the Court:

Complaint - 33 of 35

A. Enter judgment against CPS and in favor of Plaintiff for each violation alleged in this Complaint;

B. Enter a permanent injunction to prevent future violations of the FTC Act, the FDCPA, the FCRA and the Furnisher Rule by CPS;

C. Award such relief as the Court finds necessary to redress injury to consumers resulting from CPS's violations of the FTC Act, the FDCPA, and the FCRA, including but not limited to, rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten gains;

D. Award Plaintiff monetary civil penalties from CPS for each violation of the FDCPA, the FCRA and the Furnisher Rule alleged in this Complaint; and

E. Award Plaintiff the costs of bringing this action, as well as such other and additional relief as the Court may determine to be just and proper.

Dated: May 22, 2014

Respectfully submitted,

OF COUNSEL:

TRACY S. THORLEIFSON Attorney
tthorleifson@ftc.gov
Federal Trade Commission
915 Second Avenue, Suite 2896
Seattle, WA 98174
Phone: (206) 220-6350

THE UNITED STATES OF AMERICA

STUART F. DELERY Assistant Attorney General Civil Divsion

MICHAEL S. BLUME Director ANDREW E. CLARK Assistant Director

ĂNN ENTWISTLE JAMES HARLOW Trial Attorneys -Consumer Protection Branch U.S. Department of Justice P.O. Box 386 Washington, D.C. 20044 Telephone: (202) 305-3630 Fax: (202) 514-8742 Ann.F.Entwistle@usdoj.gov James.W.Harlow@usdoj.gov Complaint - 35 of 35