

DANIEL SCHEINMAN

Daniel Scheinman is the Senior Vice President of Corporate Development at Cisco Systems, Inc. In this capacity, Scheinman is responsible for Business Development, Strategic Alliances, Strategic Technology Policy, Government Affairs, Legal, and Corporate Public Relations. Having previously served as the Senior Vice President of Corporate Affairs overseeing Government Affairs, Legal and Corporate Relations, Scheinman has been a member of Cisco's senior staff for a number of years. As head of Corporate Development, Scheinman has expanded his role to include responsibility for mergers and acquisitions, major partnerships and alliances, and advanced Internet projects.

Scheinman, who joined Cisco in 1992, has a unique understanding of the industry from both a business and technology perspective. Over the past nine years with the company, Scheinman has worked with organizations around the world to help redefine the way the public and private sectors work together. He has also helped facilitate a two-way dialogue with government leaders about the Internet economy and the importance of harnessing the power of the Internet for positive change and improving people's lives.

In addition to his responsibilities at Cisco, Scheinman is a founding member of TechNet, which was formed in 1997 to provide an interface between the political community and high-tech firms of the Silicon Valley. The National Law Journal has named him one of the 100 most influential lawyers in the U.S., and he is on the board of visitors at Duke University Law School.

Scheinman holds a law degree from Duke and a political science degree from Brandeis University.