1	BRIAN M. WELKE, pro hac vice application pending bwelke@ftc.gov; Tel. (202) 326-2897; Fax (202) 326-3197		
2	FEDERAL TRADE COMMISSION		
3	600 Pennsylvania Ave., N.W., CC-9528 Washington, DC 20580		
4	DELILAH VINZON, Local Counsel, Cal. Bar. No. 222681		
5	dvinzon@ftc.gov; Tel. (310) 824-4328; Fax (310) 824-4380		
	FEDERAL TRADE COMMISSION		
6	10990 Wilshire Blvd., Suite 400		
7	Los Angeles, CA 90024 Attorneys for Plaintiff		
8			
9	UNITED STATES DISTRICT COURT		
10	CENTRAL DISTRICT OF CALIFORNIA		
11			
12	EEDED AT TO A DE COMMISSION		
13	FEDERAL TRADE COMMISSION,		
	Plaintiff,		
14			
15	v.	Case No. 2:20-cv-08612	
16	NUTRACLICK, LLC, a limited	STIPULATION TO	
17	liability company, also d/b/a Force	STIPULATED FINAL ORDER	
18	Factor;	FOR PERMANENT	
19	DANIEL WALLACE individually and	INJUNCTION AND OTHER	
20	DANIEL WALLACE, individually and as an officer of NutraClick, LLC; and	EQUITABLE RELIEF	
	as an officer of Francisch, 220, and		
21	PATRICK CARROLL, individually		
22	and as an officer of NutraClick, LLC;		
23	Defendants.		
24			
25			
26	Plaintiff, the Federal Trade Commis	sion ("FTC"), filed its Complaint for	
27	Permanent Injunction and Other Equitable	Relief ("Complaint"), for a permanent	
28		, , , , , , , , , , , , , , , , , , , ,	
	•		

injunction and other equitable relief in this matter, pursuant to Sections 5(a), 1 5(m)(1)(A), 16(a), and 19 of the Federal Trade Commission Act ("FTC Act"), 15 2 U.S.C. §§ 45(a), 45(m)(1)(A), 56(a), 57b; Section 5 of the Restore Online 3 Shoppers' Confidence Act ("ROSCA"), 15 U.S.C. § 8404; and the Telemarketing 4 and Consumer Fraud and Abuse Prevention Act ("Telemarketing Act"), 15 U.S.C. 5 §§ 6101-6108. 6 Defendants have waived service of the summons and the complaint. The Commission and Defendants hereby stipulate to the entry of a Stipulated Final 8 Order for Permanent Injunction and Other Equitable Relief (lodged concurrently) 9 to resolve all matters in dispute in this action between them. The terms of the 10 accompanying Proposed Order follow below. 11 12 **SO STIPULATED AND AGREED:** 13 **FOR PLAINTIFF:** 14 15 16 Date: 9/21/2020 BRIAN M. WELKE 17 DELILAH VINZON 18 Attorneys for Plaintiff Federal Trade Commission 19 FOR DEFENDANTS: 20 Date: 9-16.20 21 LEONARD L. GORDON, ESQ. 22 ELLEN TRAUPMAN BERGE, ESQ. 23 Venable LLP Attorneys for Defendant NutraClick, LLC 24 25 // 26 27

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1	DEFENDANTS DANIEL WALLACE AND NUTRACLICK, LLC	
2	Date: 9/16/2020	
3	DANIEL WALLACE, INDIVIDUALLY	
4	AND AS AN OFFICER OF NUTRACLICK, LLC	
5	DEFENDANT PATRICK CARROLL:	
6	Jat de Date: 9/16/2020	
7	PATRICK CARROLL, INDIVIDUALLY	
8	AND AS AN OFFICER OF NUTRACLICK, LLC	
9	TERMS OF THE PROPOSED ORDER	
10	FINDINGS	
11	1. This Court has jurisdiction over this matter.	
12	2. The Complaint charges that Defendants violated Section 4 of ROSCA, 15	
13	U.S.C. § 8403, and the Telemarketing Sales Rule ("TSR"), 16 C.F.R.	
14	§ 310.3(a)(1)(vii), by charging consumers for products sold both on the internet	
15 16	and by phone through a Negative Option Feature without first clearly and	
17	conspicuously disclosing that consumers were required to call Defendant	
18	NutraClick, LLC one day prior to the end of consumers' "free trial" to prevent	
19	recurring charges.	
20	3. Defendants neither admit nor deny any of the allegations in the Complaint,	
21	except as specifically stated in this Order. Only for purposes of this action,	
22	Defendants admit the facts necessary to establish jurisdiction.	
23	4. Defendants waive any claim that they may have under the Equal Access to	
24	Justice Act, 28 U.S.C. § 2412, concerning the prosecution of this action through	
25	the date of this Order, and agree to bear their own costs and attorney fees.	
26	5. Defendants waive all rights to appeal or otherwise challenge or contest the	
27	validity of this Order.	
28		

# **DEFINITIONS**

For the purpose of this Order, the following definitions apply:

- A. "Corporate Defendant" means NutraClick, LLC and its successors and assigns.
- B. "Defendants" means Corporate Defendant and both Individual Defendants, individually, collectively, or in any combination.
- C. "Individual Defendants" means Daniel Wallace and Patrick Carroll.
- D. "Negative Option Feature" means, in an offer or agreement to sell or provide any good or service, a provision under which the consumer's silence or failure to take affirmative action to reject a good or service or to cancel the agreement is interpreted by the seller or provider as acceptance or continuing acceptance of the offer.
- E. "2016 Order" means the Order for Permanent Injunction and Monetary Judgment in *FTC v. NutraClick, LLC*, No. 16-cv-6819-DMG (JPRx), entered on September 20, 2016.

# **ORDER**

## I. BAN ON NEGATIVE OPTION FEATURES

IT IS THEREFORE ORDERED that Defendants, whether acting directly or through an intermediary, are permanently restrained and enjoined from promoting or offering for sale any good or service with a Negative Option Feature.

### II. PROHIBITION AGAINST MISREPRESENTATIONS

IT IS FURTHER ORDERED that Defendants, their officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Order, whether acting directly or indirectly, in connection with promoting or offering for sale any good or

- service, are permanently restrained and enjoined from misrepresenting or assisting others in misrepresenting, expressly or by implication:
- A. The date on which a consumer will be charged for, or shipped, a good or service;
  - B. Any material aspect of the nature or terms of a refund, cancellation, exchange, or repurchase policy for the good or service; or
  - C. Any other material fact.

### III. 2016 ORDER SUPERSEDED IN PART

IT IS FURTHER ORDERED that this Order supersedes the 2016 Order, except as to the Findings and Sections V-VII thereof ("Prohibitions on Violating the Restore Online Shoppers' Confidence Act," "Monetary Judgment," and "Additional Monetary Provisions").

# IV. ORDER ACKNOWLEDGMENTS

IT IS FURTHER ORDERED that Defendants obtain acknowledgments of receipt of this Order:

- A. Each Defendant, within 7 days of entry of this Order, must submit to the Commission an acknowledgment of receipt of this Order sworn under penalty of perjury.
- B. For 5 years after entry of this Order, each Individual Defendant for any business that such Defendant, individually or collectively with any other Defendants, is the majority owner or controls directly or indirectly, and the Corporate Defendant, must deliver a copy of this Order to: (1) all principals, officers, directors, and LLC managers and members; (2) all employees having managerial responsibilities for conduct related to the subject matter of this Order and all agents and representatives who participate in conduct related to the subject matter of this Order; and (3) any business entity resulting from any change in

structure as set forth in the Section titled Compliance Reporting. Delivery must occur within 7 days of entry of this Order for current personnel. For all others, delivery must occur before they assume their responsibilities.

C. From each individual or entity to which a Defendant delivered a copy of this Order, that Defendant must obtain, within 30 days, a signed and dated acknowledgment of receipt of this Order.

### V. COMPLIANCE REPORTING

IT IS FURTHER ORDERED that Defendants make timely submissions to the Commission:

- A. One year after entry of this Order, each Defendant must submit a compliance report, sworn under penalty of perjury:
  - 1. Each Defendant must: (a) identify the primary physical, postal, and email address and telephone number, as designated points of contact, which representatives of the Commission may use to communicate with Defendant; (b) identify all of that Defendant's businesses by all of their names, telephone numbers, and physical, postal, email, and internet addresses; (c) describe the activities of each business, including the goods and services offered, the means of advertising, marketing, and sales, and the involvement of any other Defendant (which Individual Defendant must describe if they know or should know due to their own involvement); (d) describe in detail whether and how that Defendant is in compliance with each Section of this Order; and (e) provide a copy of each Order Acknowledgment obtained pursuant to this Order, unless previously submitted to the Commission.

- 2. Additionally, each Individual Defendant must: (a) identify all telephone numbers and all physical, postal, email and internet addresses, including all residences; (b) identify all business activities, including any business for which such Defendant performs services whether as an employee or otherwise and any entity in which such Defendant has any ownership interest; and (c) describe in detail such Defendant's involvement in each such business, including title, role, responsibilities, participation, authority, control, and any ownership.
- B. For 15 years after entry of this Order, each Defendant must submit a compliance notice, sworn under penalty of perjury, within 14 days of any change in the following:
  - 1. Each Defendant must report any change in: (a) any designated point of contact; or (b) the structure of any Corporate Defendant or any entity that Defendant has any ownership interest in or controls directly or indirectly that may affect compliance obligations arising under this Order, including: creation, merger, sale, or dissolution of the entity or any subsidiary, parent, or affiliate that engages in any acts or practices subject to this Order.
  - 2. Additionally, each Individual Defendant must report any change in:

    (a) name, including aliases or fictitious name, or residence address; or (b) title or role in any business activity, including any business for which such Defendant performs services whether as an employee or otherwise and any entity in which such Defendant has any ownership interest, and identify the name, physical address, and any internet address of the business or entity.

- C. Each Defendant must submit to the Commission notice of the filing of any bankruptcy petition, insolvency proceeding, or similar proceeding by or against such Defendant within 14 days of its filing.
- D. Any submission to the Commission required by this Order to be sworn under penalty of perjury must be true and accurate and comply with 28 U.S.C. § 1746, such as by concluding: "I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed on: \_\_\_\_\_" and supplying the date, signatory's full name, title (if applicable), and signature.
- E. Unless otherwise directed by a Commission representative in writing, all submissions to the Commission pursuant to this Order must be emailed to DEbrief@ftc.gov or sent by overnight courier (not the U.S. Postal Service) to: Associate Director for Enforcement, Bureau of Consumer Protection, Federal Trade Commission, 600 Pennsylvania Avenue NW, Washington, DC 20580. The subject line must begin: *FTC v. NutraClick, LLC*, X160052.

#### VI. RECORDKEEPING

IT IS FURTHER ORDERED that Defendant must create certain records for 15 years after entry of the Order, and retain each such record for 5 years. Specifically, Defendant must create and retain the following records:

- A. accounting records showing the revenues from all goods or services sold;
- B. personnel records showing, for each person providing services, whether as an employee or otherwise, that person's: name; addresses; telephone numbers; job title or position; dates of service; and (if applicable) the reason for termination;
- C. records of all consumer complaints and refund requests, whether received directly or indirectly, such as through a third party, and any response, all of which

- must be retrievable by date and by the consumer's name, telephone number, or billing information;
- D. all records necessary to demonstrate full compliance with each provision of this Order, including all submissions to the Commission; and
- E. a copy of each unique advertisement or other marketing material.

# VII. COMPLIANCE MONITORING

IT IS FURTHER ORDERED that, for the purpose of monitoring Defendants' compliance with this Order, including any failure to transfer any assets as required by this Order:

- A. Within 14 days of receipt of a written request from a representative of the Commission, each Defendant must: submit additional compliance reports or other requested information, which must be sworn under penalty of perjury; appear for depositions; and produce documents for inspection and copying. The Commission is also authorized to obtain discovery, without further leave of court, using any of the procedures prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic depositions), 31, 33, 34, 36, 45, and 69.
- B. For matters concerning this Order, the Commission is authorized to communicate directly with each Defendant. Defendants must permit representatives of the Commission to interview any employee or other person affiliated with any Defendant who has agreed to such an interview. The person interviewed may have counsel present.
- C. The Commission may use all other lawful means, including posing, through its representatives as consumers, suppliers, or other individuals or entities, to Defendant or any individual or entity affiliated with Defendant, without the necessity of identification or prior notice. Nothing in this Order

limits the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1. Upon written request from a representative of the Commission, any D. consumer reporting agency must furnish consumer reports concerning Individual Defendants, pursuant to Section 604(1) of the Fair Credit Reporting Act, 15 U.S.C. § 1681b(a)(1). VIII. RETENTION OF JURISDICTION IT IS FURTHER ORDERED that this Court retains jurisdiction of this matter for purposes of construction, modification, and enforcement of this Order. 

**Certificate of Service** I hereby certify that on September 21, 2020, I caused a true and correct copy of this STIPULATION TO STIPULATED FINAL ORDER FOR PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF and the proposed order to be served by the following means on the following persons: By email, consented to in writing, pursuant to Fed. R. Civ. P. 5(b)(2)(e): Leonard L. Gordon **VENABLE LLP** 1270 Avenue of the Americas, 24th Floor New York, NY 10020 Phone: (212) 370-6252 Fax: (212) 307-5598 Email: lgordon@Venable.com Attorney for Defendants NutraClick, LLC; Daniel Wallace; and Patrick Carroll Brian M. Welke