

## TO CONGRESS PURSUANT TO SECTION 201 OF THE

HART-SCOTT-RODINO ANTITRUST
IMPROVEMENTS ACT OF 1976
(Fiscal Year 1988)

### INTRODUCTION

Section 201 of the Hart-Scott-Rodino Antitrust Improvements Act of 1976, Pub. L. 94-435, amended the Clayton Act by adding a new Section 7A, 15 U.S.C. Section 18a ("the Act"). Subsection (j) of Section 7A provides as follows:

Beginning not later than January 1, 1978, the Federal Trade Commission, with the concurrence of the Assistant Attorney General, shall annually report to the Congress on the operation of this Such report shall include an assessment of the effects of this section. section, of the effects, purpose, and the need for any rules promulgated pursuant thereto, and any recommendations for revisions of this section.

This is the eleventh annual report to Congress pursuant to this provision. It covers fiscal year 1988.

In general, Section 7A requires that certain proposed acquisitions of stock or assets must be reported to the Federal Trade Commission and the Department of Justice prior to consummation. The parties must then wait a specified period, usually thirty days (fifteen days in the case of a cash tender offer), before they may complete the transaction. Whether a particular acquisition is subject to these requirements depends upon the value of the acquisition and the size of the parties, as measured by their sales and assets. Small acquisitions, acquisitions involving small parties and other classes of acquisitions that are less likely to raise antitrust concerns are excluded from the Act's coverage.

The primary purpose of the statutory scheme, as the legislative history makes clear, is to provide the antitrust enforcement agencies with the opportunity to review mergers and acquisitions before they occur. The premerger notification program, with its filing and waiting period requirements, provides the agencies with both the time and the information to conduct this antitrust review. Much of the information needed for a preliminary antitrust evaluation is included in the notification filed with the agencies and thus is immediately available for review during the waiting period.

If either agency determines during the waiting period that further inquiry is necessary, it is authorized by Section 7A(e) to request additional information or documentary materials from either or both of the parties to a reported transaction. Such a request extends the waiting period for a specified period, usually twenty days, after the requested information and documents are received. This additional time provides the

agencies with the opportunity to review the information and to take appropriate action before the transaction is consummated. If either agency believes that a proposed transaction may violate the antitrust laws, the agency may seek an injunction in federal district court to prohibit consummation of the transaction.

Final rules implementing the premerger notification program were promulgated by the Commission, with the concurrence of the Assistant Attorney General, on July 31, 1978. At that time, a Assistant Attorney General, on July 31, 1978. At that time, a comprehensive Statement of Basis and Purpose was also published containing a section-by-section analysis of the rules and an containing a section-by-section analysis of the rules and an remarkable section and Report item-by-item analysis of the Premerger Notification and Report Form. The program became effective on September 5, 1978. In 1983, the Commission, with the concurrence of the Assistant Attorney General, made several changes in the premerger Attorney General, made several changes in the premerger Notification rules. Those amendments became effective on notification rules. Those amendments became effective on August 29, 1983. Additional amendments were published in the Federal Register on March 6, 1987, and May 29, 1987.

## STATISTICAL PROFILE OF THE PREMERGER NOTIFICATION PROGRAM

The appendices to this report provide a statistical summary of the operation of the premerger notification program. Appendix A shows for each fiscal year in which the program has been in operation the number of transactions reported, the number of

<sup>43</sup> Fed. Reg. 33,450 (1978). The rules also appear in 16 C.F.R. Parts 801 through 803. For more information concerning the development of the rules and operating procedures of the premerger notification program, see the second, third and seventh annual reports covering the years 1978, 1979 and 1983, respectively.

<sup>2 48</sup> Fed. Reg. 34,427 (1983) (codified at 16 C.F.R. Parts 801 through 803).

<sup>3 52</sup> Fed. Reg. 7,066 (1987) (codified at 16 C.F.R. Parts 801 through 803).

<sup>54</sup> Fed. Reg. 20,058 (1987) (codified at 16 C.F.R. Parts 801 through 803).

The term "transactions," as used in Appendices A, B, and C and Exhibits A and B to this report, does not refer to separate mergers or deals; rather, it refers to types of structures such as cash tender offers, options to acquire voting securities from the issuer, options to acquire voting securities from someone other than the issuer, and multiple acquiring or from someone other than the issuer, and multiple acquiring or acquired persons that necessitate separate HSR identification (continued...)

filings received, the number of merger investigations in which requests for additional information or documentary material (hereinafter referred to as "second request[s]") were issued, and the number of transactions in which requests for early termination of the waiting period were received, granted, and not granted. Appendix A also shows for calendar years 1981 through 1984 and fiscal years 1985 through 1988 the number of transactions in which second requests could have been issued. (This information appears on Appendix C and is explained in footnote 1 of that appendix.) Appendix B provides a month-bymonth comparison of the number of filings received (Table 1) and the number of transactions reported (Table 2) for fiscal years 1979 through 1988. Appendix C shows, for calendar years 1981 through 1984 and fiscal years 1985 through 1988, the number of transactions in which the agencies could have issued second requests, the number of merger investigations in which second requests were issued, and the percentage of transactions in which second requests were issued. As we explained in the Eighth Annual Report, we believe that Appendix C provides a more meaningful measure of the second request rate than Appendix A because Appendix C eliminates from the total number of transactions certain transactions in which the agencies could not, or as a practical matter would not, issue second requests.

The information regarding second requests in Appendices A and C differs from that reported in those appendices in prior annual reports. Appendices A and C in prior reports identified the number of transactions in which a second request was issued while Appendices A and C in the present report show the number of merger investigations in which second requests were issued. A merger investigation may include several transactions, e.g., a cash tender offer, an option to acquire shares from the acquired person, and an option to acquire shares from shareholders. We believe that reporting the number of merger investigations in which second requests were issued better reflects the agencies enforcement activities because it represents the number of mergers or acquisitions that were investigated under the Act by the agencies.

The statistics set out in the appendices show that the number of transactions reported in 1988 increased approximately 8.4 percent over the number of transactions reported in 1987

<sup>&#</sup>x27;(...continued)
numbers to track the filing parties and waiting periods. As
described below, a particular merger or deal may involve more
than one "transaction." Indeed, some have involved as many as
four or five "transactions."

See Appendix C, note 1.

(2,746 transactions were reported in 1988 while 2,533 were reported in 1987). The statistics in Appendix A also show that the number of merger investigations in which second requests were issued in 1988 increased approximately 17.2 percent over the number of merger investigations in which second requests were issued in 1987 (second requests were issued in 68 merger investigations in 1988 while second requests were issued in 58 in 1987). These numbers indicate a slight increase in the number of merger investigations in which second requests were issued as a percentage of reported transactions from 1987 to 1988 (from 2.3 percent in 1987 to 2.5 percent in 1988, based on Appendix A, and from 2.7 percent in 1987 to 2.8 percent in 1988, based on Appendix C).

The statistics also show that in recent years, early termination is requested for most transactions. In 1988, early termination was requested in 88.9 percent (2,440) of the transactions reported, while in 1987 it was requested in 89.3 percent (2,264) of the transactions reported. Although the number of requests granted has increased (from 1,752 in 1987 and to 1,885 in 1988), the percentage of requests granted has remained steady (77.3 percent in 1987 and 77.2 percent in 1988).

We have also included in the report, as Exhibits A and B, statistical tables containing information about the agencies, enforcement interest in transactions reported in fiscal years 1987 and 1988. Both exhibits present eleven tables that provide, for various statistical break downs, the number and percentage of transactions in which clearances to investigate were granted by one antitrust agency to the other and the number of merger investigations in which second requests were issued; the number of transactions based on the dollar value of transactions reported and the reporting threshold indicated in the notification; the number of transactions based on the sales or assets of the acquiring person or the sales or assets of the acquired entity; and the number of transactions based on the industry group (2-digit SIC code) in which the acquiring person or the acquired entity derived most of their revenues. These

As noted in the Seventh Annual Report, the increase in the number of requests for early termination and the high proportion of those requests that have been granted are probably attributable to the change in the agencies' standard for granting early termination, adopted in the formal interpretation issued by the Commission on August 20, 1982.

statistics have been included in prior annual reports for the calendar years 1981-1984, and for fiscal year 1985.

### <u>DEVELOPMENTS IN FY 1988 RELATING TO PREMERGER NOTIFICATION RULES</u> <u>AND PROCEDURES</u>

### 1. Proposed Rule Change

On September 22, 1988, the Commission, with the concurrence of the Department of Justice, published in the Federal Register a Notice of Proposed Rulemaking regarding acquisitions of 10 percent or less of an issuer's voting securities.9 The Notice set out one principal proposal and two alternative approaches to revising the rules. The principal proposal would exempt from the requirements of the Act acquisitions that resulted in the acquiror holding 10 percent or less of an issuer's voting securities which are valued at more than \$15 million. Currently, such acquisitions are exempt from the Act's requirements under Section 7A(c)(9) of the Act and § 802.9 of the premerger notification rules if the acquiror intends to hold the voting securities "solely for the purpose of investment." Voting securities are held "solely for the purpose of investment" if the acquiror "has no intention of participating in the formulation, determination, or direction of the basic business decisions of the issuer."10

The alternative proposals involved an escrow arrangement and a modified optional notification form. The escrow proposal would permit an acquiror to purchase, but not take possession of, 10 percent or less of an issuer's voting securities valued at more than \$15 million without first filing notification provided the securities were held in escrow and the acquiror did not exercise the power to vote the shares. The acquiror would be required to file notification prior to taking the shares out of escrow and prior to acquiring more than 10 percent of the issuer's shares.

See the Tenth Annual Report, Exhibit A, for fiscal year 1985, the Ninth Annual Report, Exhibit A, for calendar year 1984 transactions, the Eighth Annual Report, Exhibit A, for calendar year 1983 transactions, the Seventh Annual Report, Exhibit B for calendar year 1982 transactions, and the Sixth Annual Report, Exhibit A for calendar year 1981 transactions. Due to resource constraints, statistics for fiscal year 1986 have not been prepared.

<sup>&</sup>lt;sup>9</sup> 53 Fed. Reg. 36,831 (1988).

<sup>16</sup> C.F.R. § 801.1(i)(1).

The optional modified notification proposal would permit an acquiror to file notification for acquisitions resulting in an acquiror holding 10 percent or less of an issuer's voting securities valued at more than \$15 million without notifying the acquired person prior to filing. Currently, \$803.5(a) of the premerger notification rules requires an acquiring person, interalia, to notify the acquired person of its intention to make an acquisition and its intention to file notification before it makes its filing. Under this optional system, an acquiror would have to submit specified public documents describing the entity to be acquired, but would not have to give the acquired person notice under rule 803.5(a). This optional modified notification would be available only for acquisitions of the voting securities of companies that file Schedule 10-K's with the Securities and Exchange Commission and have publicly available annual reports.

Eighteen public comments regarding these proposed changes were received. The Commission has no action pending or planned at this time regarding this rulemaking.

### 2. Reinstatement of Dairy Merger Reporting Program

On September 6, 1988, the Commission reinstated its dairy merger reporting program. The Commission had established this program in 1974, and suspended it in 1981.

Under this program, dairy processors over a certain size must file reports 60 days before they acquire companies with fluid milk processing or distribution facilities within a 250 mile radius of similar facilities of the acquiring firm, and before they acquire companies that have a certain sales volume. Merging dairy firms are exempted from filing a report under this program if they are required to report the transaction under the HSR premerger notification program.

### 3. Premerger Notification Source Book

On November 13, 1987, the Commission announced that it had prepared and had available for purchase through the U.S. Government Printing Office the "Premerger Notification Source Book." This book has collected into a single volume a large number of materials concerning the premerger notification program, all of which had been previously published separately.

The Source Book contains the following materials:

- Section 201 of the Hart-Scott-Rodino Antitrust Improvements Act (15 U.S.C. § 18a), which established the program;

- the Commission's premerger notification rules, including the most recent amendments;
- copies of most of the Federal Register notices concerning the rules and amendments, including the Commission's statements of basis and purpose for the rules and amendments;
- all formal interpretations of the rules;
- Bureau of Competition statements concerning enforcement of the premerger notification rules; and
- the Tenth Annual Report to Congress on the premerger notification program.

### 4. Compliance

Fiscal year 1988 was a very significant year for HSR non-compliance actions. At the Commission's request, the Department of Justice filed five complaints alleging that a total of six corporations and three individuals had violated the premerger notification requirements of the Act by failing to comply with reporting and waiting period requirements before consummating certain stock acquisitions. Under Section 7A(g)(1) of the Act, any person or company that fails to comply with the Act's notification and waiting period requirements is liable for a civil penalty of up to \$10,000 for each day the violation continues. In each case, the Division filed a proposed consent decree simultaneously with the complaint. Only two other enforcement actions have been brought under Section 7A(g)(1) since the program's inception.

United States v. Wickes Companies, Inc., 1988-1 Trade Cases ¶ 67,966 (D.D.C. 1988); United States v. First City Financial Corporation Ltd. and Roxboro Investments (1976) Ltd., 1988-1 Trade Cases ¶ 67,967 (D.D.C. 1988); United States v. Donald J. Trump, 1988-1 Trade Cases ¶ 67,968 (D.D.C. 1988); United States v. Roscoe Moss Corporation and Roscoe Moss Jr., 1988-1 Trade Cases ¶ 68,040 (D.D.C. 1988); and United States v. Lonrho, PLC, Lonrho, Inc., Robert O. Anderson, and Diamond A. Cattle Company, 1988-2 Trade Cases ¶ 68,232 (D.D.C. 1988).

One action, <u>United States v. Coastal Corporation</u>, 1985-1 Trade Cases ¶ 66,425 (D.D.C. 1984), was filed in 1984. Under the terms of the consent decree, Coastal agreed to pay a civil penalty of \$230,000, the maximum civil penalty authorized. Coastal also divested the stock that it was alleged to have acquired illegally. The other action, <u>United States v. Bell</u> (continued...)

In <u>United States v. Wickes Companies, Inc.</u>, the complaint alleged that Wickes violated the Act from July 18 through September 2, 1986, when it acquired stock of Owens-Corning Fiberglas Corporation of Toledo, Ohio, through its agent, the investment banking firm of Bear, Stearns & Company. This was the first case brought concerning the use of an investment banking firm to avoid filing notification required by the Act. Wickes sells lumber and other building material. Under the terms of the consent decree, Wickes agreed to pay a civil penalty of \$300,000 to settle the case.

In <u>United States v. First City Financial Corporation Ltd.</u>
and Roxboro Investments (1976) Ltd., the complaint alleged that
First City Financial and Roxboro Investments violated the Act
from February 19 through April 2, 1986, when they acquired stock
of Ashland Oil, Inc., of Russell, Kentucky, through their agent,
the investment banking firm of Bear, Stearns & Company. First
City provides diversified financial services, as well as general
leasing services. Roxboro is a holding company affiliated with
First City. Under the terms of the consent decree, First City
Financial and Roxboro Investments agreed to pay a civil penalty
of \$400,000 to settle the case.

In <u>United States v. Donald J. Trump</u>, a two-count complaint was filed alleging that Donald J. Trump of New York City violated the Act from August 22 through November 9, 1986, when he acquired stock of Holiday Corporation of Memphis, Tennessee, and from November 13, 1986, through January 22, 1987, when he acquired stock of Bally Manufacturing Corporation of Chicago. Both acquisitions were made through Trump's agent, the investment banking firm of Bear, Stearns & Company. Trump is a real estate developer who also owns and operates casinos. Under the terms of the consent decree, Trump agreed to pay a civil penalty of \$750,000 to settle the case.

In <u>United States v. Roscoe Moss Corporation and Roscoe Moss Jr.</u>, the complaint alleged that Roscoe Moss Corporation of Los Angeles and its Chairman and CEO, Roscoe Moss, Jr., violated the Act from December 1, 1984 through March 26, 1986, when they acquired stock of San Jose Water Company. Roscoe Moss Corporation is engaged in the manufacture of steel tubular products for use in water wells and transmission lines. Under

Resources LTD., Weeks Petroleum LTD., and M.R.H. Holmes a Court, 1986-2 Trade Cases ¶ 67,321 (S.D.N.Y. 1985), was filed in 1985. Under the terms of the consent decree, Weeks agreed to pay a civil penalty of \$450,000.

the terms of the consent decree, the defendants agreed to pay a civil penalty of \$500,000 to settle the case.

In <u>United States v. Lonrho, Inc., Robert O. Anderson, and Diamond A Cattle Company</u>, the complaint alleged that the defendants violated the Act from October 21 through December 27, 1986, in connection with the acquisition by Lonrho, Inc., of more than \$15 million worth of voting securities of Diamond A Cattle Company. Lonrho, Inc., is a U.S. holding company that is whollyowned by Lonrho, PLC, a British firm that has mining, agricultural and other business interests. Diamond A Cattle is a privately-held firm engaged primarily in ranching. Under the terms of the consent decree, the defendants agreed to pay a total of \$244,000 as civil penalties to settle the case.

In addition to these civil penalty actions, on April 26, 1988, the Commission filed an action in federal district court, under Section 7A(g)(2) of the Act, against McCormick & Co., Inc., for failure to comply with a request for additional information and documentary material. The court issued an order prohibiting McCormick and Specialty Brands from consummating their proposed transaction until 20 days after McCormick complied with the Commission's request for additional information. This is the first case litigated under Section 7A(g)(2) of the Act.

In addition to the enforcement actions brought this year, the agencies monitored compliance by reviewing newspapers and industry publications for announcements of transactions that may not have been reported in accordance with the requirements of the Industry sources, such as competitors, customers and suppliers, and interested members of the public often provide the agencies with further information about transactions and possible violations of the filing requirements. If a proposed transaction is announced that appears to be covered by the statute and rules, but filings are not received within a reasonable time, Commission staff sends letters to the parties requesting an explanation for their failure to file. The same procedure is followed when the staff learns of a consummated transaction for which no prior filing was received. In most of these cases, the inquiries have established that the transactions were not covered by the Act or were exempt from it.

Federal Trade Commission v. McCormick & Co., Inc., 1988-1 Trade Cases  $\P$  67,976 (D.D.C. 1988).

### MERGER ENFORCEMENT ACTIVITY DURING FY 198814

### 1. Department of Justice

The Antitrust Division filed six complaints in merger cases during fiscal year 1988. Three of these cases, U.S. v. Westinghouse Electric Corp., Challenger Electrical Equipment Corp., and American Properties Corp., United States v. BNS Inc. and Gifford-Hill & Company, Inc., and United States v. Waste Management, Inc., Industrial Disposal Service, Richard R. Clark, and Andrew A. Clark, were settled by the entry of consent decrees. In United States v. Lewis M. Manderson, Jr., and Patrick Media Group of Atlanta, Inc., the Division voluntarily dismissed the lawsuit when the proposed transaction was abandoned by the parties.

In <u>United States v. Lewis M. Manderson, Jr., and Patrick Media Group of Atlanta, Inc.</u>, the Division challenged the proposed acquisition of Patrick Media Group of Atlanta, Inc., by Lewis M. Manderson, Jr., controlling owner of Turner Outdoor Advertising, Ltd. The complaint alleged that the proposed acquisition might substantially lessen competition in the market for outdoor advertising in the Atlanta area. Sales of outdoor advertising in Atlanta in 1986 totalled more than \$28 million. Turner Outdoor Advertising was the largest provider of billboards for outdoor advertising in metropolitan Atlanta and Patrick Media Group was the second largest. The acquisition would have raised Turner's share of outdoor advertising in the Atlanta area from 48

The cases mentioned in this report were not necessarily reportable under the premerger notification program. Because of the Hart-Scott-Rodino Act's provisions regarding the confidentiality of the information obtained pursuant to this program, it would be inappropriate to identify which transactions were reported under the premerger notification program.

United States v. Lewis M. Manderson, Jr., and Patrick Media Group of Atlanta, Inc., Cv. No. C87-2239A (N.D. Ga. filed October 9, 1987); United States v. Westinghouse Electric Corp., Challenger Electrical Equipment Corp. and American Properties Corp., Cv. No. 87-3528 (W.D. Pa. filed December 30, 1987); United States v. BNS Inc. and Gifford-Hill & Company, Inc., Cv. No. 88 01452MRP(BX) (C.D. Cal. filed March 18, 1988); United States v. Carilion Health System and Community Hospital of Roanoke Valley, Cv. No. 88-0249-R (W.D. Va. filed May 27, 1988); United States v. Rockford Memorial Corporation and SwedishAmerican Corporation, Cv. No. 88-C-20186 (N.D. Ill. filed June 1, 1988); and United States v. Waste Management, Inc., Industrial Disposal Service, Richard R. Clark, and Andrew A. Clark, Cv. No. SA88CA0911 (W.D. Tex. filed September 1, 1988).

percent to approximately 68 percent. The Division dismissed the suit after being advised that Manderson had terminated the contract to acquire Patrick Media Group and that Mr. Manderson did not intend to acquire Patrick Media Group's assets in the future.

In <u>United States v. Westinghouse Electric Corp.</u>, Challenger <u>Electrical Equipment Corp.</u> and <u>American Properties Corp.</u>, the Division challenged the acquisition by Westinghouse Electric Corp. of Challenger Electrical Equipment Corp., alleging that the proposed combination of the residential circuit breaker businesses of the two companies would violate Section 7 of the Clayton Act. A circuit breaker is an electrical device that acts as a safety switch by interrupting the flow of power in the event of a power overload. In 1986, approximately \$360 million in residential circuit breakers were sold in the United States. Challenger and Westinghouse were the third and fifth largest suppliers of residential circuit breakers in the United States. The final judgment required Challenger to divest itself of its circuit breaker plant in Albemarle, North Carolina.

In <u>United States v. BNS Inc. and Gifford-Hill & Company</u>, Inc., the Division alleged that the proposed acquisition by BNS of Koppers Company would lessen competition in the market for the extraction, processing and sale of aggregate rock, sand and gravel used mainly in making concrete and as a road base in highway construction in portions of Los Angeles County and Orange County, California. Total annual sales of aggregate in the Los Angeles and Orange Counties area in 1987 were approximately \$100 million. Gifford-Hill (an affiliate of BNS), through a wholly owned subsidiary, Livingston-Graham, Inc., of Irwindale, California, and Koppers, through a wholly-owned subsidiary, Blue Diamond Materials of Irwindale, California, both operated aggregate extraction and processing facilities in Irwindale, California. Livingston-Graham and Blue Diamond were two of the four largest producers of aggregate in this area. The consent decree required BNS and Gifford-Hill & Company to divest Kopper's Irwindale, California, Blue Diamond Materials aggregate facility.

In <u>United States v. Carilion Health System and Community Hospital of Roanoke Valley</u>, the Division filed suit under Section 7 of the Clayton Act and Section 1 of the Sherman Act to block a proposed merger of Carilion Health Services, Inc. (which operates Roanoke Memorial Hospital) and Community Hospital of Roanoke Valley. Both hospitals were nonprofit. Roanoke Memorial Hospital and Community Hospital of Roanoke Valley were the first and third largest general acute-care hospitals serving the Roanoke Valley area of Virginia. There was only one other acute-care hospital in Roanoke, the Lewis-Gale Hospital. In 1987, the three Roanoke hospitals had in-patient revenues of about \$212 million. On September 30, 1988, the Section 7 count was

dismissed by the judge on jurisdiction grounds. The government lost the trial and subsequent appeal of the Section 1 count.

In <u>United States v. Rockford Memorial Corporation and SwedishAmerican Corporation</u>, the Division challenged the merger of Rockford Memorial Corporation (operator of the Rockford Memorial Hospital) and the SwedishAmerican Corporation (operator of the SwedishAmerican Hospital), the largest hospitals in Rockford. Both corporations were nonprofit. There was only one other general acute-care hospital in Rockford, St. Anthony Medical Center. Total in-patient revenues of the three Rockford hospitals were about \$163 million in 1987. The Division's motion for preliminary injunction was combined with the trial on the merits, which was held from June 20 through July 14, 1988, and the government won. The defendants appealed and lost.

In <u>United States v. Waste Management, Inc., Industrial</u> Disposal Service, Richard R. Clark, and Andrew A. Clark, the Division challenged the proposed acquisition of Industrial Disposal Service (IDS) by Waste Management, Inc., (WMI) alleging a lessening of competition in the market for commercial containerized solid waste hauling services in Bexar County, Texas. Commercial containerized waste hauling service is a dumpster service used by most commercial customers, such as restaurants, office buildings and stores. In 1986, WMI had total revenues of over \$2 billion from solid waste hauling and disposal and approximately \$5 million in revenues from the San Antonio area in 1987. IDS, which operated only in the San Antonio area, had 1987 revenues of over \$17.5 million. In 1987, WMI accounted for approximately 16 percent and IDS for 48 percent of commercial containerized hauling revenues in Bexar County. The consent decree required WMI to divest its solid waste hauling business in San Antonio, Texas, and its interest in an all-purpose landfill permit and site (Buffalo Valley).

During fiscal year 1988, the Division investigated bank merger transactions for which divestitures were required to cure competitive problems. In the following three transactions, a "not significantly adverse" letter was sent to the Federal Reserve Board, conditioned on divestiture prior to or concurrent with consummation of the transaction:

- Fleet Financial Group, Inc., Providence, Rhode Island, merger with Norstar Bancorp, Inc., Albany, New York;
- 2. Integra Financial Corporation, Mt. Lebanon, Pennsylvania, acquisition of Pennbancorp, Titusville, Pennsylvania, and Union National Corporation, Mt. Lebanon, Pennsylvania; and

3. Boatmen's Bancshares, Inc., St. Louis, Missouri, acquisition of Centerre Bancorporation, St. Louis, Missouri.

Finally, on five occasions the Antitrust Division informed the parties to a proposed transaction that it would file suit challenging the transaction unless the parties restructured the proposal to avoid competitive problems or abandoned the proposal altogether. The parties abandoned the proposed transactions.

### 2. The Federal Trade Commission

The Commission authorized its staff to seek preliminary injunctions in eleven merger cases in fiscal year 1988. In nine of these cases, the parties abandoned the transaction before the motion for preliminary injunction was filed in court. In

FTC news release issued January 27, 1988, involving the proposed acquisition by American Maize-Products Co. of U.S. Tobacco Company's dry snuff assets. The press release reported that the Commission had reason to believe that the acquisition would substantially reduce competition in the production and sale of dry snuff. American Maize-Products, through its subsidiary, was the second largest dry snuff producer in an industry dominated by four firms. U.S. Tobacco was the third largest producer.

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Department of Justice press release issued November 10, 1987, involving the proposed joint venture of Engelhard Corporation with Floridin Company (a subsidiary of Rio Tinto-Zinc); Department of Justice press release issued November 23, 1987, involving the proposed acquisition of Autotote Systems, Inc., by General Instrument Corporation; Department of Justice press release issued May 20, 1988, involving the proposed acquisition of Thermco Systems, Inc., by BTU Engineering Corporation; Department of Justice press release issued May 26, 1988, involving the proposed acquisition of Bumble Bee Seafoods, Inc., by J. Heinz Company; and Department of Justice press release issued September 16, 1988, involving the proposed joint venture of Ivaco, Inc., with Jackson Jordan, Inc.

FTC news release issued November 16, 1987, involving the proposed acquisition by Dun & Bradstreet Corp. of Information Resources, Inc. The press release reported that the Commission had reason to believe that the proposed acquisition would substantially reduce competition in syndicated national tracking services, which are methods of tracking products that consumers buy. Dun & Bradstreet and Information Resources were two of the three companies providing this service.

FTC news release issued February 17, 1988, involving the proposed acquisition by James River Corporation of Princeton Packaging, Inc. The press release reported that the Commission had reason to believe that the proposed acquisition would substantially reduce competition in the manufacture and sale of frozen food, film and bakery bags. James River and Princeton were the two largest U.S. producers of printed frozen food film. This food film is formed into plastic bags used for frozen food packaging. The two companies were also two of the top three producers of printed bread bags.

FTC news release issued March 21, 1988, involving the proposed acquisition by Browning-Ferris Industries, Inc., of Inland Refuse Transfer Co., Inc., Inland Reclamation, Inc., and Solon Sanitary Landfill, Inc., from their co-owners James and Jon Pallidino. The press release reported that the Commission had reason to believe that the acquisition would substantially lessen competition in the solid waste disposal market in northeastern Ohio by giving Browning-Ferris control of four of the nine solid waste disposal sites (landfills) in the Cleveland area that were available to commercial customers.

FTC news release issued April 29, 1988, involving the proposed acquisition by Schering-Plough Corp. of The Cooper Companies Inc.'s contact lens assets. The press release stated that the Commission had reason to believe that the proposed acquisition would substantially reduce competition in the manufacture and sale of soft contact lenses. The two firms were among the top five producers and sellers of soft contact lenses.

FTC news release issued May 23, 1988, involving the proposed acquisition by McCormick & Co., Inc., of the Spice Island assets of Specialty Brands, Inc. The press release reported that the Commission had reason to believe that the acquisition would substantially reduce competition in the production and sale of spices.

FTC news release issued July 27, 1988, involving the proposed acquisition by SPX Corp. of Stanadyne Holding Corp.'s valve lifter assets. The press release reported that the Commission had reason to believe that this acquisition would substantially reduce competition in the manufacture and sale of hydraulic valve lifters. Valve lifters, also called "tappets" or "lifters", are part of the valve train in the engines of cars and light trucks. SPX and Stanadyne were two of only four companies in the U.S. that produced hydraulic valve lifters for these types of engines.

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<sup>17(...</sup>continued)

Federal Trade Commission v. Owens-Illinois, Inc., <sup>18</sup> the Commission filed for a preliminary injunction alleging that the proposed acquisition by Owens-Illinois of Brockway, Inc., would substantially lessen competition in the manufacture and sale of glass containers. Owens-Illinois and Brockway were the second and third largest manufacturers of glass containers for food, beverages and other products in the United States. The Commission's motion for preliminary injunction was denied. The parties consummated the transaction on April 12, 1988. The Commission also issued an administrative complaint. On September 11, 1989, the Administrative Law Judge issued an initial decision finding that the transaction violated Section 7 of the Clayton Act. <sup>19</sup> The matter is on appeal to the Commission.

In Federal Trade Commission v. Illinois Cereal Mills,
Inc., the Commission filed for a preliminary injunction
alleging that Illinois Cereal Mills' acquisition of Lincoln Grain
Co. from Elders Grain, Inc., would substantially reduce
competition in the production and sale of dry corn mill products.
The Commission requested preliminary relief seeking either
rescission or the appointment of a receiver to manage the
acquired assets until the matter was resolved in an
administrative proceeding. This case is the first time the
Commission has sought rescission of a merger transaction under
Section 13(b) of the Federal Trade Commission Act. Prior to
closing, the parties had been asked to postpone consummation
because of the Commission's "serious reservations" about the
merger's legality. The parties elected to consummate their
transaction, closing on a Sunday afternoon, and the Commission

FTC news release issued October 3, 1988, involving the proposed acquisitions by McKesson Corp. of Alco Health Services Corp. and Northwestern Drug Co. The press release reported that the Commission had reason to believe that each acquisition would substantially reduce competition in wholesale drug distribution and the related services provided by wholesalers. The Commission authorized staff to seek preliminary injunctions to enjoin both transactions on September 30. The parties abandoned the transactions the following week (in fiscal year 1989).

<sup>\*\* 17(...</sup>continued)

Federal Trade Commission v. Owens-Illinois, Inc., 681 F. Supp. 27 (D.D.C. 1988).

Owens-Illinois, Inc. (issued September 11, 1989).

Federal Trade Commission v. Illinois Cereal Mills, Inc., 691 F.Supp. 1131 (N.D. Ill. 1988), <u>aff'd sub nom.</u>, Federal Trade Commission v. Elders Grain, Inc., 868 F.2d 901 (1989).

filed its complaint the next day. The court ordered the parties to rescind the acquisition. The court's decision was affirmed on appeal. The Commission also issued an administrative complaint in this matter. On March 12, 1990, the Commission issued a decision and order settling the charges against Illinois Cereal Mills that requires Illinois Cereal Mills to obtain Commission approval before acquiring any assets of or an interest in any company in the industrial dry corn milling industry. The complaint against Elders Grain was dismissed by the Commission on May 3, 1990.

In addition, a case in which the Commission authorized staff to seek a preliminary injunction in fiscal year 1987 was resolved in fiscal year 1988. In Federal Trade Commission v. Pacific Resources, Inc., 22 the Commission filed for a preliminary injunction, in the U.S. District Court for the Western District of Washington, alleging that the proposed acquisition by Pacific Resources, Inc., of Shell Oil Company's Hawaiian petroleum products and gasoline assets would substantially reduce competition in the distribution of gasoline and other petroleum fuels in Hawaii. The court granted the preliminary injunction on November 6, 1987. The Commission also issued an administrative complaint in this matter. On August 29, 1988, the Commission accepted a consent agreement for public comment and issued a decision and order on November 4, 1988. The order requires: Pacific Resources to obtain Commission approval before acquiring certain terminal, refining, or gasoline retailing assets in the state of Hawaii.

In fiscal year 1988, the Commission also issued an administrative complaint against Coca-Cola Company of the Southwest alleging that its 1984 acquisition of the Dr Pepper and Canada Dry franchises and related assets from San Antonio Dr Pepper Bottling Company substantially lessened competition in the production, distribution, and sale of soft drinks in the San Antonio area. The matter is in litigation before an Administrative Law Judge.

Illinois Cereal Mills, Inc., Docket No. D. 9213 (issued March 12, 1990).

Federal Trade Commission v. Pacific Resources, Inc., Cv. No. C87-1390C (W.D. Wash. filed October 15, 1987; preliminary injunction order entered November 6, 1987).

Pacific Resources, Inc., 111 F.T.C. 322 (1988).

Coca-Cola Bottling Company of the Southwest, Docket No. D 9215 (complaint issued July 29, 1988).

The Commission issued a complaint and decision and order in three other merger cases in fiscal year 1988 in which it had previously accepted consent agreements for public comment. 25 Supermarket Development Corporation, the complaint alleged that Supermarket Development's acquisition of Safeway's El Paso Division in south and west Texas and New Mexico would substantially lessen competition in the retail sale and distribution of food and grocery items in retail grocery stores in west Texas and New Mexico. The order requires Supermarket Development to hold separate the El Paso Division until certain of its assets are divested. In The Vons Companies, Inc., the complaint alleged that the acquisition by Vons of three Safeway Divisions in southern California and Nevada would substantially lessen competition in the retail sale and distribution of food and grocery items in retail grocery stores in southern California. Under the order, Vons was permitted to acquire the Safeway divisions after Vons and Safeway divested 12 grocery stores in southern California. In American Stores Company, the complaint alleged that American Stores' acquisition of Lucky Stores, Inc., would substantially lessen competition in the retail sale and distribution of food and grocery items in retail stores in sections of California and parts of Illinois, Iowa, and Indiana. Under the consent, American was allowed to acquire Lucky Stores subject to its divestiture of between 31 and 37 grocery stores in California and Lucky's interest in a partnership that operated grocery stores in the Midwest.

In fiscal year 1988, the Commission also accepted for public comment a consent agreement with West Point-Pepperell, Inc., concerning its acquisition of J.P. Stevens & Co., Inc. The consent became final on December 14, 1988, when the Commission issued a complaint and decision and order. The complaint alleged that West Point-Pepperell's acquisition of J.P. Stevens would substantially lessen competition in the manufacture, distribution, and sale of sheets and towels in the United States. Under the order, West Point was required to operate most of the J.P. Stevens assets as an independent business until it made certain divestitures of sheet and towel assets.

In two merger cases in which the administrative complaint was issued before October 1, 1987, the Commission issued a decision and order. In <u>B.F. Goodrich Company</u>,  $^{27}$  the Commission found that B.F. Goodrich's acquisition of certain assets of

Supermarket Development Corporation, 110 F.T.C. 369 (1988); The Vons Companies, Inc., 111 F.T.C. 64 (1988); and American Stores Company, 111 F.T.C. 80 (1988).

West Point-Pepperell, Inc., 111 F.T.C. 349 (1988).

B.F. Goodrich Company, 110 F.T.C. 207 (1988).

Diamond Shamrock would substantially lessen competition in the production of vinyl chloride monomer (VCM). The Commission dismissed that part of the complaint which alleged that the acquisition would substantially reduce competition in the production of polyvinyl chloride (PVC). VCM is used to make PVC, which in turn is used to produce a broad spectrum of plastic products, ranging from irrigation pipes to phonograph records. The Commission ordered B.F. Goodrich to divest a vinyl chloride monomer (VCM) plant in La Porte, Texas, and, for a period of ten years, to receive FTC approval before acquiring any interest in any producer of VCM located in the United States.

In <u>Occidental Petroleum Corporation</u>, 28 the Commission issued a decision and order involving the acquisition by Occidental Petroleum Corp. of Tenneco Polymers, Inc., from Tenneco, Inc. In 1986, the Commission had issued an administrative complaint against Occidental Petroleum and Tenneco, Inc., charging that the acquisition would substantially reduce competition in the production of three polyvinyl chloride (PVC) resin product markets. The order requires Tenneco to abide by any divestiture order issued by the Commission against Occidental and to reacquire a PVC plant in Burlington, New Jersey, from Occidental if divestiture is ordered. The matter remains in adjudication with respect to Occidental, the acquiring person.

### ASSESSMENT OF THE EFFECTS OF THE PREMERGER NOTIFICATION PROGRAM

Although a complete assessment of the effect of the premerger notification program on the business community and on antitrust enforcement is not possible in this limited report, the following observations can be made.

First, as indicated in past annual reports, one of the premerger notification program's primary objectives, eliminating the so-called "midnight merger," has been achieved. The requirement that parties file and wait ensures that virtually all significant mergers or acquisitions occurring in the United States will be reviewed by the antitrust agencies prior to consummation. The agencies generally have the opportunity to challenge unlawful transactions before they occur, thus avoiding the problem of constructing effective post-acquisition relief.

Second, in most cases the parties provide sufficient information to allow the enforcement agencies to determine promptly whether a transaction raises any antitrust problems. In addition, over the years, parties have increasingly supplied information voluntarily to the Commission and the Antitrust

Occidental Petroleum Corporation, 111 F.T.C. 27 (1988).

Division. This cooperation has resulted in fewer second requests than would otherwise have been necessary.

Finally, the existence of the premerger notification program alerts businesses to the antitrust concerns raised by proposed transactions. In addition, the greatly increased probability that antitrust violations will be detected prior to consummation may deter some competitively questionable transactions. Prior to the premerger notification program, businesses could, and frequently did, consummate transactions that raised significant antitrust concerns, before the antitrust agencies had the opportunity to adequately consider their competitive effects. The enforcement agencies were forced to pursue lengthy postacquisition litigation during the course of which the consummated transaction continued in place (and afterwards as well, where effective post-acquisition relief was not possible or available). Because the premerger notification program requires reporting before consummation, this problem has been significantly reduced.

The Acting Assistant Attorney General of the Antitrust Division concurs with this annual report.

Insert date 7M 2 7 1993

### List of Appendices

Appendix A	-	Summary of Transactions, Fiscal Years 1979-1988.
Appendix B	-	Number of Filings Received and Transactions Reported by Month for Fiscal Years 1979-1988.
Appendix C		Investigations in Which Additional Information Was Requested. Calendar Years 1981-1984 and Fiscal Years 1985-1988.
		<u>List of Attachments</u>
Exhibit A	-	Statistical tables for fiscal year 1987, presenting data profiling Hart-Scott-Rodino premerger notification filings and enforcement interest.
Exhibit B	-	Statistical tables for fiscal year 1988, presenting data profiling Hart-Scott-Rodino premerger notification filings and enforcement interest.

APPENDIX A

TRANSACTIONS REPORTED	1979	1980	1981	1982 1203	1983	1984	1985	1986	<u>1987</u> 2533	<u>1988</u> 2746
FILINGS RECEIVED 1/	1643	1552	1804	2056	1971	2418	2975	3611	4742	5172
TRANSACTIONS IN WHICH A SECOND REQUEST COULD HAVE BEEN ISSUED 2/	Ä	N V	762	713	903	1119	1301	1660	2170	2391
INVESTIGATIONS WHERE ADDITIONAL INFORMATION WAS REQUESTED	113	89	69	65	34	61	67	7.1	28	89
FTC 3/	63	31	34	39	12	25	24	32	18	90
DOJ <u>3/</u>	20	37	33	26	22	36	43	39	04	29
NUMBER OF TRANSACTIONS INVOLVING A REQUEST FOR EARLY TERMINATION 4/5/	123	100	164	222	909	963	1281	1639	2264	2440
GRANTED 4/	09	75	135	142	495	781	975	1263	1752	2001
NOT GRANTED 4/	62	22	26	63	103	153	288	362	512	555

person when a transaction is reported. Only one filling is received when an acquiring party files for an exemption under sections 7A(c)(6) or (c)(8) of the Clayton Act. Usually, two fillings are received, one from the acquiring person and one from the acquired

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The figures These figures are from Appendix C and are explained in footnote 1 of that Appendix. The for 1981 - 1984 are on a calendar year basis, and for 1985 - 1988 on a fiscal year basis.

These statistics are based on the date the request was issued and not the date the investigation

These statistics are based on the date of the H-S-R filling and not the date action was taken on

Includes the following number of non-reportable transactions: three in both 1979 and 1980; two in 1981; fifteen in 1982; eight in 1983; twenty in 1984; eighteen in 1985; fourteen in 1986; sixteen in 1987; and twenty-four in 1988; S

APPENDIX B

APPENDIX B

NUMBER OF FILINGS RECEIVED TABLE 1.

		NUMBER OF	FILINGS RECEIVED	RECEIV	1/	BY MONTH	FOR FIS	FISCAL YEARS	ARS 1979	9 - 1988
	1979	1980	1981	1982	1983	1984	1985	1986	1987	000
October	122	228	159	249	199	155	229	350		0061
November	158	207	142	200	181	210	090	) (	<b>N</b> (	4. 4.
December	108	108	152	200	167		607	5. 2. (3.	921	421
January	127	105	134	144	140	717	1	763	404	455
February	150	113	100		h	131	711	199	177	311
March Torus			0	104	911	180	210	221	193	358
HOTE:	140	103	145	181	148	255	295	287	278	437
April	112	108	111	152	129	212	267	236	314	445
Мау	166	94	163	169	139	199	286	350	35.1	) ( F &
June	142	110	161	213	191	193	232	300	T 0	7 1
July	168	104	183	178	169	211			260	453
August	141	143	162	144	190		א מ מ	150	417	403
Sentember	201		•	• • .	1	707	239	351	376	583
10000100	103	129	184	122	184	200	241	361	428	421
TOTAL	1643	1552	1804	2056	1971	2418	2975	3611	4742	5172

<sup>1/</sup> Usually, two filings are received, one from the acquiring person and one from the acquired person when a transaction is reported. Only one filing is received when an acquiring person files for a transaction that is exempt under Sections 7A(c)(6) and (c)(8) of the Clayton Act.

APPENDIX B

Та	Table 2. Ni	Number of Tran	Transact	sactions Rep	Reported by	Month	for the	Fiscal Ye	Years 1979	- 1988
\$									-	
	1979	1980	1981	1982	1983	1984	1985	1986	1987	000
ctober	63	78	91	116	88	89	132	195	200	1300
ovember	80	85	78	117	100	107	145	187	0 8	245
ecemper	67	54	88	111	96	124	103	144	# C F	210
anuary	71	26	73	92	91	16	111	108	96	C+2 171
ebruary	75	64	09	67	57	98	110	120	104	204
arch	75	28	75	105	80	136	153	149	163	204
pr11	57	09	64	95	81	118	149	131	162	230
ay	84	55	92	105	88	107	156	211	185	300
une	16	64	87	131	104	112	126	145	197	240
uly	88	09	107	102	92	120	160	180	218	223
ugust	75	83	92	91	116	144	136	187	194	310
eptember	50	99	83	71	66	109	122	192	231	221
OTAL	861	784	966	1203	1093	1340	1603	1949	2533	2746

APPENDIX C

Investigations Where Additional Information Was Requested Calendar Years 1981 - 1984 and Fiscal Years 1985 - 1988

	1981	1982	1983	1984	1985	1986	1987	1988
ransactions 1/	762	713	903	1119	1301	1660	2170	2391
nvestigations Where Additional Information Was Requested <u>2</u> /								
FTC Number Percent $\frac{3}{}$	34 4.5	8. 8. 8.	12	25	24 1.8	32	18 0.8	39. 1.6
DOJ Number Percent <u>3</u> /	35 <b>4.</b> 6	3.6	22 2.4	36 3.2			<b>4</b> 0	29

prior annual reports. Appendix C in the Eighth Annual Report did not exclude secondary acquisitions. Accordingly, the numbers of transactions for 1981 - 1984 appearing herein differ consistent with the statistics for the fiscal 1985 and 1987 transactions included in Exhibit A, corporation, e.g., filling for the 15% threshold and later filling for the 25% threshold, only a the exercise of an option to acquire shares from the target issuer and for a subsequent merger, the transaction is assigned three numbers by the Premerger Office but is treated in this table Annual Report contained calendar year 1985 figures while this chart shows fiscal 1985 figures. in the "transactions reported" category in Table A. These statistics also omit from the total single consolidated transaction has been counted because, as a practical matter, the agencies and (3) transactions which were found to be non-reportable. In addition, where a party filed for a cash tender offer to acquire 50% of a target's voting securities and has also filed for as one transaction. In contrast, the same transaction would be counted as three transactions (1) incompléte transactions (only one party filed a compliant notification); (2) transactions from those that appear in Appendix C in that report. Note also that Appendix C in the Ninth do not issue more than one second request in such a case. Similarly, where a party has filed Tables I through XI, and similar statistics for calendar 1981-1984 transactions included in reported pursuant to the exemption provisions of sections 7A(c)(6) and 7A(c)(8) of the Act; These figures omit from the total number of transactions reported all transactions for which the agencies were not authorized to request additional information. These include premerger notification rules. Secondary acquisitions have been deducted in order to be number of transactions reported secondary acquisitions filed pursuant to \$801.4 of the more than one notification in the same year to acquire voting securities of the same

- Based on the date the second request was issued, not the date the investigation was opened.
- Second request investigations as a percentage of the total number of transactions listed in

ACQUISITIONS BY SIZE OF TRANSACTION 2/ (BY SIZE RANGE)

The footnotes for all tables in this exhibit appear at the end following Table XI.

TABLE II

ACQUISITIONS BY SIZE OF TRANSACTION 2/ (CUMULATIVE)

TRANSACTION RANGE NUMBER / PERCENTS / PERCEN				CLE	RANCE G	ARANCE GRANTED TO FTC OR DOJ	O PTC O	, DOJ	SBCOR	SECOND REQUEST		INVESTIGATIONS3/	NS3/
H-S-R TRANSACTIONS   NUMBER   CLEARANCES GRANTED   NUMBER   INVESTIGATION				1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		RCENTAGI	S OF			PER TOTA SECO	CENTAGE L NUMBE ND REQ	OF R OF UEST
NUMBER4 PERCENTS   FTC DOJ         FTC		H-S-R TR	ANSACTIONS		BR	CLBAR	ANCES G	RANTED	NOM	SER	INV	ESTIGAT	IONS
208         9.6         7         6         2.8         2.4         5.2         1         2         1.7         3.4         12.1           1203         30.6         34         25         13.5         10.0         23.5         2         7         3.4         12.1           1203         55.4         75         47         29.9         18.7         48.6         8         18         18         13.8         31.0           1626         74.9         102         63         40.6         25.1         65.7         10         22         17.2         37.9           1781         82.1         112         74         44.6         29.5         74.1         13         26         22.4         44.8           1867         86.1         115         78         45.8         31.1         76.9         13         29         22.4         50.0           1953         90.0         120         82         47.8         32.7         80.5         14         31         24.1         53.4           2054         94.7         126         95         50.2         37.8         88.0         17         31         65.9         60.3 <th>NGE</th> <th>NUMBER4/</th> <th>PERCENTS/</th> <th>Ì</th> <th>DO2</th> <th>D.L.</th> <th>D02</th> <th>TOTAL</th> <th>FEC</th> <th>8</th> <th><b>F</b></th> <th>DO3</th> <th>TOTAL</th>	NGE	NUMBER4/	PERCENTS/	Ì	DO2	D.L.	D02	TOTAL	FEC	8	<b>F</b>	DO3	TOTAL
208         9.6         7         6         2.8         2.4         5.2         1         2         1.7         3.4           663         30.6         34         25         13.5         10.0         23.5         2         7         3.4         12.1           1203         55.4         75         47         29.9         18.7         48.6         8         18         18.1         11.2         31.0           1626         74.9         102         63         40.6         25.1         65.7         10         22         17.2         37.9           1781         82.1         112         74         44.6         29.5         74.1         13         26         22.4         44.8           1867         86.1         115         78         45.8         31.1         76.9         13         29.2         44.8           1953         90.0         120         82         47.8         32.7         80.5         14         31         24.1         53.4           2054         94.7         126         95         50.2         37.8         88.0         15         39.3         60.3           2112         97.3 </td <td></td> <td>•</td> <td></td>		•											
663       30.6       34       25       13.5       10.0       23.5       2       7       3.4       12.1         1203       55.4       75       47       29.9       18.7       48.6       8       18       13.8       31.0         1626       74.9       102       63       40.6       25.1       65.7       10       22       17.2       37.9         1781       82.1       112       74       44.6       29.5       74.1       13       26       22.4       44.8         1867       86.1       115       78       45.8       31.1       76.9       13       29       22.4       50.0         1953       90.0       120       82       47.8       32.7       80.5       14       31       24.1       53.4         2054       94.7       102       95       50.2       37.9       80.5       15       35.9       60.3         2112       97.3       136       102       54.2       40.6       94.8       17       37       29.3       63.0         2170       100.0       142       109       56.6       43.4       100.0       18       40       31.0 <td></td> <td>208</td> <td>9.6</td> <td>7</td> <td>9</td> <td>2.8</td> <td>2.4</td> <td>5.2</td> <td>-</td> <td>7</td> <td>1.7</td> <td>3.4</td> <td>5.2</td>		208	9.6	7	9	2.8	2.4	5.2	-	7	1.7	3.4	5.2
1203         55.4         75         47         29.9         18.7         48.6         8         18         13.8         31.0           1626         74.9         102         63         40.6         25.1         65.7         10         22         17.2         37.9           1781         82.1         112         74         44.6         29.5         74.1         13         26         22.4         44.8           1867         86.1         115         78         45.8         31.1         76.9         13         29         22.4         50.0           1953         90.0         120         82         47.8         32.7         80.5         14         31         24.1         53.4           2054         94.7         126         95         50.2         37.8         88.0         15         35.9         60.3           2112         97.3         136         102         54.2         40.6         94.8         17         37         29.3         63.8           2170         100.0         142         109         56.6         43.4         100.0         18         40         31.0         69.0		663	30.6	34	25	13.5	10.0	23.5	7	٠ ـ ـ ـ	3.4	12.1	15.5
1626     74.9     102     63     40.6     25.1     65.7     10     22     17.2     37.9       1781     82.1     112     74     44.6     29.5     74.1     13     26     22.4     44.8       1867     86.1     115     78     45.8     31.1     76.9     13     29     22.4     50.0       1953     90.0     120     82     47.8     32.7     80.5     14     31     24.1     53.4       2054     94.7     126     95     50.2     37.8     88.0     15     35     25.9     60.3       2112     97.3     136     102     54.2     40.6     94.8     17     37     29.3     63.8       2170     100.0     142     109     56.6     43.4     100.0     18     40     31.0     69.0		1203	55.4	75	47	29.9	18.7	48.6	8	18	13.8	31.0	44.8
1781     82.1     112     74     44.6     29.5     74.1     13     26     22.4     44.8       1867     86.1     115     78     45.8     31.1     76.9     13     29     22.4     50.0       1953     90.0     120     82     47.8     32.7     80.5     14     31     24.1     53.4       2054     94.7     126     95     50.2     37.8     88.0     15     35     25.9     60.3       2112     97.3     136     102     54.2     40.6     94.8     17     37     29.3     63.8       2170     100.0     142     109     56.6     43.4     100.0     18     40     31.0     69.0		1626	74.9	102	63	40.6	25.1	65.7	10	22	17.2	37.9	55.2
1867     86.1     115     78     45.8     31.1     76.9     13     29     22.4     50.0       1953     90.0     120     82     47.8     32.7     80.5     14     31     24.1     53.4       2054     94.7     126     95     50.2     37.8     88.0     15     35     25.9     60.3       2112     97.3     136     102     54.2     40.6     94.8     17     37     29.3     63.8       2170     100.0     142     109     56.6     43.4     100.0     18     40     31.0     69.0		1781	82.1	112	7.4	44.6	29.5	74.1	13	<b>5</b> 6	22.4	44.8	67.2
1953     90.0     120     82     47.8     32.7     80.5     14     31     24.1     53.4       2054     94.7     126     95     50.2     37.8     88.0     15     35     25.9     60.3       2112     97.3     136     102     54.2     40.6     94.8     17     37     29.3     63.8       2170     100.0     142     109     56.6     43.4     100.0     18     40     31.0     69.0		1867	86.1	115	78	45.8	31.1	76.9	13	29	22.4	50.0	72.4
2054 94.7 126 95 50.2 37.8 88.0 15 35 25.9 60.3 2112 97.3 136 102 54.2 40.6 94.8 17 37 29.3 63.8 2170 100.0 142 109 56.6 43.4 100.0 18 40 31.0 69.0		1953	90.0	120	82	47.8	32.7	80.5	14	31	24.1	53.4	77.6
2112 97.3 136 102 54.2 40.6 94.8 17 37 29.3 63.8 2170 100.0 142 109 56.6 43.4 100.0 18 40 31.0 69.0		2054	94.7	126	95	50.2	37.8	88.0	15	35	25.9	60.3	86.2
2170 100.0 142 109 56.6 43.4 100.0 18 40 31.0 69.0	0	2112	97.3	136	102	54.2	40.6	94.8	17	37	29.3	63.8	93.1
	SNO	2170	100.0	142	109	56.6	43.4	100.0	18	40	31.0	0.69	100.0

TABLE III

TRANSACTIONS INVOLVING THE GRANTING OF CLEARANCE BY AGENCY

## CLEARANCE GRANTED AS A PERCENTAGE OF:

						11111111							
	CLEAR	CLEARANCE GRANTED BY AGENCY	ANTED	TOTAL	TOTAL NUMBER OF TRANSACTIONS <u>4</u> /	IR OF	TRANS EACH RAI	TRANSACTIONS IN EACH TRANSACTION RANGE GROUP 7/	S IN CTION UP7/	TOTAL	NUMBE	TOTAL NUMBER OF CLEARANCES GRANTED	!
TRANSACTION RANGE ( \$MILLIONS )	D. I	DOJ I	TOTAL	P.10	FTC DOJ	TOTAL	2	DOJ TOTAL	TOTAL	FTC DOJ TOTAL	200	TOTAL	
LESS THAN 15 15 UP TO 25 25 UP TO 50 50 UP TO 100 100 UP TO 150 150 UP TO 200 200 UP TO 300 300 UP TO 300 300 UP TO 300 300 UP TO 300 301 UP TO 300 301 UP TO 300 301 UP TO 301	14 10 10 10 10 14 14 15	6 11 11 13 7 7	2 233 2 233 203 2 233 2			6.1222 0.0000 0.00		2.446.741.2 2.446.741.2 11.2.9	10.2 10.2 13.5 10.2 10.3 10.5 10.5 10.5	2 10 10 10 10 10 10 10 10 10 10 10 10 10	77.004.11.0.7.7. 4.004.4.00.7.000 4.4.00.7.000 4.4.00.7.000	18.3 17.1 17.1 17.1 18.3 19.6 19.6 19.6 19.6	•
	-							,	) •	•	r. 7	100.0	

ABLE IV

FISCAL TEAR 1987 1/ INVESTIGATIONS WHERE SECOND REQUESTS WERE ISSUED

# SECOND REQUEST INVESTIGATIONS AS A PERCENTAGE OF

-	SECO	INVESTIGATIONS WHERE SECOND REQUESTS WERE ISSUED3/	rions tursts surd3/	TOTA	TOTAL NUMBER OF TRANSACTIONS 4/	ER OF	TRANS	TRANSACTIONS IN EACH TRANSACTION RANGE GROUP 1/	S IN CTION	TOTA	TOTAL NUMBER OF SECOND REQUEST INVESTIGATIONS 3	R OF UEST ONS3/	
RANSACTION RANGE	<b>2</b>	D03	FTC DOJ TOTAL	FTC	D03	FTC DOJ TOTAL	110	FTC DOJ TOTAL	TOTAL	DI.	FTC DOJ TOTAL	TOTAL	
BSS THAN 15	<b>-</b>	(N 1	m (	*	٠.	٦.	ıů.	1.0	1.4	1.1	3.4	5.2	
10 P TO 23	<b>⊣</b> •	n ;	: ٥	* (	7 1	m (	7.		1.3	1.7	9.8	10.3	
00 Of 30 C	o (	1	7	m. •	ų.	æ. '	1.3	2.0	3.1	10.3	19.0	29.3	
	7 (	•	۱ ۵	<b>-</b> :	7	<b></b> .	r,	ق	7.4	3.4	6. 6.	10.3	
100 UF TO 150	7)	• (	~ (	T.	~	E.J.	1.9	5.6	4.5	5.2	6.9	12.1	
150 VI TO 200	. •	7) (	<b>m</b> ) (	1 .	٠.	-	1		a.s	,	5.5	5.2	
100 UF 10 300	٠ •	7	<b>س</b>	<b>4</b>	<b>:</b>		1.2	2.3		1.7.	3.4	5.2	
300 UF TO 300	→ (	•	'n.	<b>#</b> (	7	. 2	1.0	0.	5.0	1.7	6.9	9.8	
Sou of To Indo	7 •	7	•		_	.2	3.4	3.4	6.9	3.4	3.4	6.9	
TO OWN OF	<b>⊣</b>	<b>"</b> )	•	•	Ξ.		1.7	5.5	6.9	1.7	5.2	6.9	
VLL TRANSACTIONS	18	40	28	æ.	1.8	2.7	€.	1.8	2.7	31.0	0.69	100.0	

TABLE V

PISCAL YEAR 1987 1/ ACQUISITIONS BY REPORTING THRESHOLD

			CLEA	ANCE (	CLEARANCE GRANTED TO FTC OR DOJ	TO FTC	OR DOJ	SECOND REQUEST INVESTIGATIONS 3/	REQUES	T INVE	STIGA	rions3/
	H-S-R TRA	H-S-R TRANSACTIONS	NUMBER	3ER	PE	PERCENTAGE OF THRESHOLD GROUP	PERCENTAGE OF THRESHOLD GROUP	PERCENTAGE OF NUMBER THRESHOLD GROU	BR	PERC	PERCENTAGE OF THRESHOLD GROUP	B OF
THRESHOLD	NUMBER4/	PBRCBNT	2	rrc boy	FTC	FTC DOJ TOTAL	TOTAL	TTC	rrc boy	FTC	FTC DOJ TOTAL	TOTAL
\$15 MILLION	89	3.1	•	7	5.9	10.3	16.2	1	-	. '	1.5	1.5
154	7.7	3.5	<b>&amp;</b>	7	10.4	9.1	19.5	ı	,	ı		) i
258	20	3.2	9	~	9.8	2.9	11.4	ı	8	1	2.9	2.9
50%	1311	₹09	82	67	6.5	5.1	11.6	13	28	1.0	2.1	3.1
ASSETS ONLY	119	29.7	39	26	6.1	4.0	10.1	'n	01	Φ.	1.4	2.2
ALL TRANSACTIONS	2170	100.0	142	109	6.5	5.0	11.6	18	9	6	6.	

TABLE VI

FISCAL YEAR 1987 1/TRANSACTIONS BY ASSETS OF ACQUIRING PERSONS

			CLEARAN	ICE G	CLEARANCE GRANTED TO FTC OR DOJ	ro Pre	OR DOJ	SECON	D REQUE	_	NVESTIGATION	IONS3/
	H-S-R TRA	H-6-R TRANSACTIONS	NUMBER	-	AS	PERCENTAGE OF SET RANGE GRO	PERCENTAGE OF ASSET RANGE GROUP	NUMBER		PERCENTAGE OF ASSET RANGE GROUP	PERCENTAGE OF	OF GROUP
ASSET RANGE	NUMBER4/	PERCENT	FTC DOJ	500	FTC	200	FTC DOJ TOTAL	ric po	, 201	24.	FTC DOJ TOTAL	TOTAL
( \$MILLIONS )										,		•
LESS THAN 15	95	4.4	-	-	1.1	1.1	2.1		1 -	1:1	, 6	1.1
15 UP TO 25	36	1.7	1	-	1	7.8	2.8	ı	<b></b>	ı	7.9	9·7
25 UP TO 50	90	4.1	m	7	э. Э	2.5	5.6	1	<b>-</b>	ŧ	1:1	H.,
50 UP TO 100	151	7.0	7	ო	4.6	2.0	9.9	<b></b>	-	<u>.</u>		1.3
100 UP TO 150	132	6.1	•	~	4.5	1.5	6.1	<b>~</b> 1	•	<b>30</b>		<b>.</b>
150 UP TO 200	102	4.7	7	9	6.9	S. 9	12.7	~	m	2.0	2.9	<b>.</b>
5	142	6.5	13	<u>ر</u>	9.5	6.4	14.1	ı	→ :	1	2.8	7.R
300 UP TO 500	179	8.2	11	14	6.1	7.8	14.0	m	~	1.7	1.7	₩.
500 UP TO 1000	281	12.9		12	7.5	<b>f</b> .3	8.5	-	S	₹.	H. 8	2.1
1000 AND UP	943	43.5		23	7.7	6.3	14.0	on.	22	1.0	2.3	3.3
ASSETS NOT AVAILABLE®/	19	6.	ı	8	1	10.5	10.5	ı	1	i	<b>t</b>	i
ALL TRANSACTIONS	2170	100.0	142 1	109	6.5	5.0	11.6	18	0	₩.	1.8	2.7

ILE VII

FISCAL YEAR 1987 1/TRANSACTIONS BY SALES OF ACQUIRING PERSONS

-			CLEAR	ANCE G	JEARANCE GRANTED TO FTC OR DOJ	O PTC 0	R DOJ	SECON	D REQU	SECOND REQUEST INVESTIGATIONS 3/	BSTIGAT	/ESNOT
	H-S-R TRA	H-S-R TRANSACTIONS	NUMBER	ER	PERCE SALES R	PERCENTAGE OF SALES RANGE GROUP	OP GROUP	NUMBER	BR.	PER	PERCENTAGE OF SALES RANGE GROUP	S OF GROUP
ŧ	NUMBER4/	PERCENT	FTC	c boj	PFC	200	DOJ TOTAL	FTC DOJ	DOJ	FTC	PTC DOJ TOTAL	TOTAL
SS THAN 15	120		8	ı	1.7	1	1.7	7	i	æ	1	æ
UP TO 50	9 <b>6</b>	p cc → m	10	10	7 6	' '	, ,	i	1 0	1	, ;	١,
UP TO 100	132	6.1	. ~		יי אינו	6.1	7.[[		4 1	. (	7.4	7.7
0 UP TO 150	130	0.9	11	7	8 .S	1.5	10.0	8	7	1.5	1.5	. E
0 UP TO 200	06	<b>4.</b>	9	-	6.7	1.1	7.8	ı	i <b>I</b>	-1	; ;	; 1
0 UP TO 300	143	9.9	<b>&amp;</b>	o	5.6	6.3	11.9	~	ហ	1.4	3.5	6.9
0 UF TO 500	200	9.5	12	11	0.9	5.5	11.5	-	~	ທ	0.	1.5
DO AND UP	874	40.3	639	18 55	10.3 7.2	6.4 6.3	16.7 13.5	ന ത	10	1.1	3.6	9.6
LES NOT AILABLE 9/		3.5	7	ო	5.6	3.9		. 1	1	1	ı	i ;
L TRANSACTIONS	2170	100.0	142	109	6.5	5.0	11.6	18	40	æ	1.8	2.7

3LE VIII

TRANSACTIONS BY ASSETS OF ACQUIRED ENTITIES 10/

į			CLEARA	NCE GRA	CLEARANCE GRANTED TO FTC OR DOJ	TO FIC OR DOJ	R DOJ	SECOND	SECOND REQUEST INVESTIGATIONS 3	T INVE	STIGAT	TONS 3/
ASSET RANGE	H-S-R TRANSACTIONS	NSACTIONS	NUMBER	ER	PEI	PERCENTAGE OF ASSET RANGE GROUP	g of	NUMBER	<b>2</b>	i	PERCENTAGE OF ASSET RANGE GROUP	S OF GROUP
( \$MITTIONS )	NUMBER4/	PERCENT	730	2	2	rrc boj	TOTAL	2	[8]	7.10	8	FTC DOJ TOTAL
SS THAN 15 UP TO 25	233 402	10.7 18.5	7 60	15	3.0		5.2	<del></del> -	m •	<b>~</b> .	1.3	1.7
UP TO 50 UP TO 100	469 342	21.6	30	21	4.4		9.00	<b>- 6</b>		1.3	1.0	3.0
0 UP TO 150 0 UP TO 200	155	4	13	9	. 4.		14.2	<b>7</b> M	m ru	. <del>.</del>	ه. د. د. د	1.8 5.2
0 UP TO 300 0 UP TO 500	102	· ~ ~	າເຄ	י בי	7 <b>7</b> (	<b>→</b> m ;	9.0 9.0	1 1	<b>~</b>		9.6 9.0	9.6
0 UP TO 1000 00 AND UP	137	.40 .40	11	13	12.1	14.0 12.4	20.6 15.4 22.6	<b></b> C1	τυ ⊶ <b>4</b>	٠ ٠ ـ: د	1.1	97.4
SETS NOT AILABLE 11/	53	1.3	7	8	6.9	6.9	13.8	ı <b>j</b>	• •			
L TRANSACTIONS	2170	100.0	142	109	6.5	5.0	11.6	18	• •	æ.	1.8	2.7

TABLE IX

TRANSACTIONS BY SALES OF ACQUIRED ENTITIES 12/

ų .			CLB	CLEARANCE	GRANTE	RANTED TO FTC OR	CLEARANCE GRANTED TO FTC OR DOJ	SECON	ID REQU	EST IN	'ESTIGA	SECOND REQUEST INVESTIGATIONS3/
SALES RANGE	H-8-R TR	H-S-R TRANSACTIONS	NUMBER	ER	PER	PERCENTAGE OF SALES RANGE GROUP	GROUP	NUMBER	ı	PERCENTAGE OF SALES RANGE GRO	PERCENTAGE OF SALES RANGE GROUP	OF GROUP
( SWITTIONS. )	NUMBER4/	PERCENT	FIC	DO2	F	FTC DOJ TOTAL	TOTAL	PTC D	200	712	FTC DOJ TOTAL	TOTAL
LESS THAN 15 15 UP TO 25	371	17.1	71	9	3.8	1.6	.A	7	7	ur	ď	-
25 UP TO 50 50 UP TO 100	421	4.0	72 72 72 72	50 20		3.7	9.5 10.7	1 🕶	~ Œ	<u></u>		
100 UP TO 150 150 UP TO 200	163		10	8 Z T	9.0 6.1	2.1	10.0	40	~~		.0.	50.0
200 UP TO 300 300 UP TO 500	104		<b>+</b>	<b>.</b>	♣ ₹ O B.	5.9	9.9 13.5	- A	. W W		, m c	. O.
500 UP TO 1000 1000 AND UP	128	 	13	11 8 E	13.1	11.5 8.1	18.8 21.2	1 -	) <del></del>	1.0	7 T O	970
SALES NOT			ļ	)		7.01	19.5	N	<b>~</b>	1.6	3.1	4.7
AVAILABLE 13/	66	<b>4</b> .6	7	11	7.1	11.1	18.2	1	ľЧ	ŧ	~	·
ALL TRANSACTIONS	2170	100.0	142	109	6.5	5.0	11.6	18	0	Œ	) a	י כ

### FISCAL YEAR 1987 1/ INDUSTRY GROUP OF ACQUIRING PERSONS

1T :00E 14/

INDUSTRY DESCRIPTION				ACQUIRING	PERSON		
		20		GRANTED OR DOJ	SECO	SECOND REQUEST INVESTIGATIONS	JURST CONS3/
	NUMBER 4/	PTC	20	TOTAL	FIC	DOJ	TOTAL
Agricultural Production-Crops	1	1	1	1	1	'	! ! !
Agricultural Services	<b>:</b>	1	i	ı	ı	ı	i
Porestry	-	-	i	-	ı	ı	ı
Metal Mining	ហ	ı	•	ı	ı	ì	ı
Anthracite Mining	-	ı	1	ı	ı	1	1
Bituminoum Coml and Lignite Mining	7	ı	1	ı	1	1	1
Oil and Gas Extraction	59	m	8		1	ı	ı
Mining and Quarrying of Nonmetallic	ĸn	1	M	m	ı	8	7
Building Construction-General Contractors and Operative Builders	20	ı	ı	•	i	ı	1
Construction other than Building Construction-General Contractors	<b>35</b>	ı	ı	1	ı	ì	ı
Construction-Special Grade Contractors	8	ı	1	ı	ı	1	1
Food and Kindred Products	121	10	Ŋ	15	-		ო
Tobacco Products	-	-	ı	-	7	í	7
Textile Mill Products	10	-	I	-	1	ı	ŧ
Apparel and other Finished Products made from Fabrics and Similar Materials	<b>'</b>	ı	ı	ı	ŧ	i	
Lumber and Wood Products, Except Purniture	11	-	ı	<b>-</b>	i	ı	ı
Furniture and Fixtures	14	1	i	1		1	1
Paper and Allied Products	26	7	~	<b>4</b>		7	~
Printing, Publishing and Allied Products	74	m	~	ហ	1	-	-
About the same of	į						

## PISCAL YEAR 1987 1/2 INDUSTRY GROUP OF ACQUIRING PERSONS

C CODE 14/

DLIB A

INDUSTRY DESCRIPTION

	THE TRANSPORT DESCRIPTION		i		ACQUIRING PERSON	3 PERSON	-	
			CLEAR	LANCE GRANT FTC OR DOJ	CLEARANCE GRANTED TO FTC OR DOJ	SECOND		REQUEST ATIONS3/
		NUMBER 4/	2	20	TOTAL	FTC	DOJ	TOTAL
53	Petroleum Refining and Related Industries	ហ	ı	1	1	; t	;	! !
30	Rubber and Misc. Plastics Products	17	<b>~</b>	-	-	•		1
31	Leather and Leather Products	; •	י	- ·	•	<b>→</b>	-	7
32	Stone, Clay, Glass, and Concrete Products	• r	1 1	ı	ŧ	ı	1	i
33	Primary Hetal Industries	י י	<b>,</b>	1	7	7	i	8
34	Fabricated Metal Products, Except Machinery and Transportation Equipment	7	N W		m <b>˙ →</b>			<b>~</b>
35	Machinery, Except Electrical		4	ı				
36	Electrical and Electronic Machinery, Equipment and Supplies	66 09	14	9 01	13 2 <b>4</b>	<b></b>	<b></b>	7
37	Transportation Equipment	ţ	•			•	)	•
38	Measuring, Analyzing and Controlling Instruments; Photographic, Medical and Optical Goods; Watches and Clocks	14	n 'n	. ~	7 4	1 7	I =	ı m
39	_							
0	Railroad Transportation	<b>5</b> 0 •	ı	-	-	ı	ŧ	ı
<b>1</b>	Local and Suburban Transit and Inter- urban Highway Passenger Transportation	• -	1	- 1	<b>⊣</b> 1	i 1	i i	1 1
	Motor Freight Transportation and Warehousing	<b>55</b>	ı	1	1		ı	! i
<b>±</b> :	Water Transportation	ın	•	<b>,-</b> -	-			ı
<u>.</u>	Transportation by Air	15	ı	• =	H	۱ ۱	<b>1</b> (	ı
2	Transmortation Services	٢		r	ı c	i	i	3

ACQUIRING PERSON

INDUSTRY DESCRIPTION

		CLEAR	EARANCE GRANT TO FTC OR DOJ	CLEARANCE GRANTED TO FTC OR DOJ	SECINNE	SECOND REQUESTINVESTIGNES	QUEST IONS3/
	NUMBER 4/	FTC	200	TOTAL	FIC	D03	TOTAL
Communication	6	•	•	a	1	! ! (	} } ! !
Blectric, Gas, and Sanitary Services	37	ď	• •	, 6	۱ ,	77	ا وا
Wholesale Trade-Durable Goods	. <b>5</b>	) r	• i	<b>-</b> n	<b>-</b>	i	-
Wholesale Trade-Nondurable Goods	. G	<b>)</b>	•	ח	i	ı	ı
Building Materials, Hardware, Garden Supply and Mobile Home Dealers	, m		t i	I I	1 1	l t	t i
General Merchandise Stores	18	•	i		i	1	
Food Stores	21	8	ı	~	ı <del>-</del>	t !	, <del>-</del>
Apparel and Accessory Stores	ហ	•	1		4 (	t i	<b>-</b>
Furniture, Home Furnishing, and Equipment Stores	<b>8</b>	1	i	i <b>i</b>	1 1	1 1	i 1
Eating and Drinking Places	10	•	-	-	1		
Miscellaneous Retail	25	-	• -			1 (	i i
Banking	33	1	1	ı I	i	i . <b>I</b>	1 1
Credit Agencies other than Banks	36	ı	ı	ı	1	ı <b>1</b>	<b>)</b>
Security and Commodity Brokers, Dealers, Exchanges, and Services	<b>4</b> 3	ı	-	-	i 1		
Insurance	73	7	ı	8	ı	ı	i
Insurance Agents, Brokers, and Services	<u>.</u>	ı	1	ı	ı	1	i
Real Estate	64		-	~	1	-	• •••

BLE X

### PISCAL YBAR 1987 1/ INDUSTRY GROUP OF ACQUIRING PERSONS

TOTAL 15 INVESTIGATIONS 3/ SECOND REQUEST 20 1 ACQUIRING PERSON PTC CLEARANCE GRANTED TOTAL 82 TO PTC OR DOJ 3 1 715 20 1 NUMBER 4/ 1 1 1 1 1 1 1 558 108 36 16 51 Hotels, Rooming Houses, Camps, and other Lodging Places Automotive Repair, Services, and Garages Holding and other Investment Offices Amusement and Recreation Services INDUSTRY DESCRIPTION Miscellaneous Services Diversified Companies Educational Services Business Services Personal Services Not Available 15 Health Services Motion Pictures DIGIT C CODE 14/ 11111 82 8 79 2 67

58

**\$** 

18

251

109

142

2170

ALL TRANSACTIONS

#### E XI

### FISCAL YEAR 1987 1/ INDUSTRY GROUP OF ACQUIRED ENTITY

ACQUIRED ENTITY	NCE GRANTED SECOND REQUEST TC OR DOJ INVESTIGATIONS 3/	FTC DOJ TOTAL FTC DOJ TOTAL TRANSACTIONS		1 1 1 1	1	: : : : : : : : : : : : : : : : : : : :		1 2 3 - 1 1 34	2 2 4 - 1 1 1		1 1	1 1 1	13 8 21 1 3 4 93	1 - 1 1 - 1	1 1 2	1 . 1	1 - 1 - 6	1 - 1 - 1 10	3 5 8 1 4 5 14
		NUMBER 4/	<b>I</b> O	ın	•	ın	12	80	16	20 lers	<b>₹</b>	cors 10	151	64	24	s made 5 Lals .	19	25	39
/ INDUSTRY DESCRIPTION			Agricultural Production-Crops	Agricultural Services	Porestry	Metal Mining	Bituminous Coal and Lignite Mining	Oil and Gas Extraction	Mining and Quarrying of Nonmetallic Minerals, Except Fuels	Building Construction-General Contractors and Operative Builders	Construction other than Building Construction-General Contractors	Construction-Special Grade Contractors	Food and Kindred Products	Tobacco Products	Textile Mill Products	Apparel and other Finished Products ma from Fabrics and Similar Materials	Lumber and Wood Products, Except Furniture	Furniture and Fixtures	Paper and Allied Products
GIT CODE 14/		₽ ~		7		0		ñ		<b>رن</b>	9	<b>r</b> :	0	<u>-</u>	<b>2</b>	<b>™</b> .	. <del></del>	řÜ ŧ	9;

#### TY STOVE

#### FISCAL YBAR 1987 1/ INDUSTRY GROUP OF ACQUIRED ENTITY

2-DIGIT SIC CODE 14/ INDUE

INDUSTRY DESCRIPTION

ODE 14/		INDUSTRY DESCRIPTION				ACQUIRED ENTITY	ENTITY			
				CLEA	CLEARANCE TO FIC 0	GRANTED OF DOJ	SEC	SECOND REQUEST INVESTIGATIONS	QUEST TONS3/	NUMBER OF 2-DIGIT
			NUMBER 4/	7.	000	TOTAL	PTC	DO3	TOTAL	INTRA-INDUSTR
	Printing, Pu Products	Printing, Publishing and Allied Products	78	m		9	1		; ; ;	
	Chemicals a	Chemicals and Allied Products	93	-	,	:	•			•
	Petroleum Refi	Petroleum Refining and Related Industries	15	. 4	, ,	g m	7 7	7 1	<b>.</b>	37
	Rubber and 1	Rubber and Misc. Plastics Products	38	~	2	•	ı	•	<b>-</b>	m
	Leather and	Leather and Leather Products	7		1	•	ı	7	7	ဖ
	Stone, Clay, Products	, Glass, and Concrete	30	v	. 7	1 60	1			2 ۾
	Primary Meta	Primary Metal Industries	27	r		•			ı	Ç.
	Fabricated New Machinery	Fabricated Metal Products, Except Machinery and Transportation	<b>4</b> 3	n 01		n 6	1 1		: -	10
	Machinery, 1	Aachinery, Except Electrical	87	18	9	24	-	•		
	Electrical a Equipmen	trical and Blectronic Machinery, Equipment and Supplies	100	16	10	<b>5</b>	1 71	r vo	c -	33
	Transportati	Transportation Equipment	38	œ	-	σ	•			
	Measuring, A Instrume Medical Watches	Measuring, Analyzing and Controlling Instruments; Photographic, Medical and Optical Goods; Watches and Clocks	39		ı ın	, ,	7 7	i —	<b>н</b> м	С 6
	Miscellaneou	Miscellaneous Manufacturing Industries	11		•	•				
	Railroad Transportation	nsportation	-	<b>i</b> 1	<b>-</b>	<b>-</b>	ı	ı	ı	ĸ
	Local and Suburban Interurban Hig Transportation	Local and Suburban Transit and Interurban Highway Passenger Transportation	· =		t į	1 1	ł į	1 1	1 1	

#### FISCAL YBAR 1987 1/ INDUSTRY GROUP OF ACQUIRED ENTITY

	NUMBER OF 2-DIGIT	INTRA-INDUSTRY TRANSACTIONS	~	<b>.</b> 69		7	80	16	· a	9 6	2 2	:	14	19	1	n ⊶	r	· 9	
·	QUEST TONS3/	TOTAL	•		•	ı	~	-	•	_	• 1		1	<b>-</b> → 1		1 1	-	٠ ،	1
	SECOND REQUEST	202	1	ı	i	1	. ~	i	•	ı	ı		ı	t t	;	1	-	• 1	ı
entity	SBC	PTC	ı	ı	ı	i	ı	-	ı	-			i •	→ ' i	1		•	1	1
ACQUIRED 1	GRANTED OF DOJ	TOTAL	8	-	1	i	12	7	m	ın	l	ı	ı e	• 1	1	1	-	. 61	1
	ANCE FTC (	<b>20</b>	7	-	ı	ı	10	7		1	ı	ı		i	1	ı	-	-	ı
	CLEAR	7.1C	ı	ı	1	ŧ	7	Ŋ	7	ĸ	ı	ì	C	1	ı	•	ı	-	ı
		NUMBER 4/	•	13	-	11	130	23	49	80	•	25	36	ភ	o	9	28	38	20
INDUSTRY DESCRIPTION			Water Transportation	Transportation by Air	Pipe Lines, Except Natural Gas	Transportation Services	Communication	Electric, Gas, and Sanitary Services	Wholesale Trade-Durable Goods	Wholesale Trade-Nondurable Goods	Building Materials, Hardware, Garden Supply and Mobile Home Dealers	General Merchandise Stores	Food Stores	Automotive Dealers and Gasoline Service Stations	Apparel and Accessory Stores	Furniture, Home Furnishing, and Equipment Stores	Bating and Drinking Places	Miscellaneous Retail	Banking
38 14/							•												
CODE	-		=	53	9	11	8	61	20	51	22	53	54	55	99	57	28	69	, 0

#### FISCAL YEAR 1987 1/ INDUSTRY GROUP OF ACQUIRED ENTITY

INTRA-INDUSTRY TRANSACTIONS NUMBER OF 2-DIGIT 10 35 10 TOTAL 1 1 1 INVESTIGATIONS3 SECOND REQUEST DO ACQUIRED ENTITY PTC CLEARANCE GRANTED TOTAL TO FTC OF DOJ 13 15 13 20 PTC 7 NUMBER 38 27 0 92 21 5 69 80 74 Dealers, Exchanges, and Services Holding and other Investment Offices Engineering, Accounting, Research, Management, and Related Services Amusement and Recreation Services, Security and Commodity Brokers, Hotels, Rooming Houses, Camps, and other Lodging Places Automotive Repair, Services, and Garages INDUSTRY DESCRIPTION Except Motion Pictures Insurance Agents, Brokers, Miscellaneous Services Diversified Companies Educational Services Personal Services Business Services and Services Not Available 16 Motion Pictures Health Services Social Services Real Batate Insurance -DIGIT 65 2 8 62 27 2 2 80 79 2

..... Lansactions reported between October 1, 1986 and September 30, 1987.

- 2/ The size of transaction is based on the aggregate total amount of voting securities and assets to be held by acquiring person as a result of the transaction and is taken from the response to Item 3 (c) of the notification.
- 3/ Based on the date the second request was issued.
- During fiscal year 1987, 2533 transactions were reported under the Hart-Scott-Rodino premerger notification program. The smaller number, 2170, reflects adjustments to eliminate the following types of transactions: (1) 23 transactions reported under Section (c)(6) and 169 transactions reported under Section (c)(8) (transactions involving certain regulated industries and financial businesses); (2) 97 transactions which were followed by separate notifications one or more additional transactions between the same parties during fiscal 1987 (such transactions are listed here as a single consolidated transaction); (3) 23 transactions found to be non-reportable; (4) 28 incomplete transactions (only process; and (6) 18 secondary acquisitions (filed pursuant to Section 801.40 (a)(4) reported as a result of reportable primary transactions). The table does not however, exclude 16 competing offers or 116 multiple-party transactions
  - 5/ Percentage of total transactions.
- 6/ Percentage of transaction range group.
- 1/ Percentages also appear in TABLE I.
- This category is composed of newly-formed acquiring persons and transactions withdrawn before staff could make a 6/ This category is composed to detailed analysis of the acquisition.
  - 2/ This category is composed of newly-formed acquiring persons, foreign acquiring persons with no United States revenues, and acquiring persons who had not derived any revenues from their investments at the time of filling.
- $\frac{10}{4}$ (a) or (b) (SEC documents and annual reports) of the premerger notification and report form.
- 11/ The assets were not available primarily because the acquired firms' financials were consolidated with those of each respective acquired ultimate parent.
  - 12/ The sales of the acquired entity were taken from Items 4(a) and (b) (SEC documents and annual reports) or responses to Item 5 (dollar revenues) of the premerger notification and report form.
    - 13/ Transactions in this category are represented by the acquisitions of newly-formed corporations or corporate joint ventures from which no sales were generated, and acquisitions of assets which had produced no sales or revenues during the produced no sales or revenues during
      - 14/ 2-Digit SIC codes are part of the system of Standard Industrial Classification established by the UNITED STATES GOVERNMENT STANDARD CLASSIFICATION MANUAL, 1972, Executive Office of the President Office of Management and Budget. The SIC groupings used in this table were determined from responses submitted by filling parties to Item 5 of the
- 15/ Transactions included in this category represent newly-formed companies, companies with no United States operations, notifications filed by individuals, and filings withdrawn before the industry classification could be determined.
  - <u>16</u>/ Transactions in this category include filings withdrawn before an industry group could be determined and newly-

EXHIBIT B

ACQUISITIONS BY SIZE OF TRANSACTION 2/ (BY SIZE RANGE)

	;	-	CLEARAN	ICE GR	ANTED ?	5	CLEARANCE GRANTED TO FTC OR DOJ	SECOND	REQUE	ST INV	RSTIG!	SECOND REQUEST INVESTIGATIONS3/	_
TRANSACTION RANGE	H-S-R TRA	H-S-R TRANSACTIONS	NUMBER	<b>#</b>		PERCENT <u>6</u> /	NUMBER PERCENTS/	NUMBER PERCENT6/	NUMBER	C	PERCENT6/	/9	- 1
( \$MILLIONS )		(Cuanus		6 !	2	<u> </u>	TOTAL	71	201	PTC	8	FTC DOJ TOTAL	
LESS THAN 15 15 UP TO 25 25. UP TO 50 50 UP TO 100 150 UP TO 200 200 UP TO 300 300 UP TO 500 500 UP TO 500	209 612 438 161 112 86	223 223 25.0 24.0 3.4 4.0 4.0	457 H 20 20 20 20 20 20 20 20 20 20 20 20 20	1 0 0 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8.0 8.0 13.0 13.4	40.00.00.00.00.00.00.00.00.00.00.00.00.0	11.1 11.2 11.2 20.5 6.05	1 40104441	4004404		44	4444444 9464964	
1000 AND UP	66	2.1	<b>7.</b> 7		18.7	. e. e.	24.0	nwm	0	6.2 6.0 6.0 7.0 7.0	3.0	4.6.6	
	2391	100.0	215	29	9.0	2.8	11.8	39	29	1.6	1.2	2.8	

\* The footnotes for all tables in this exhibit appear at the end following Table XI.

TABLE II

ACQUISITIONS BY SIZE OF TRANSACTION 2/ (CUMULATIVE)

SECOND REQUEST INVESTIGATIONS 3/	PERCENTAGE OF FOTAL NUMBER OF SECOND REQUEST INVESTIGATIONS	FTC DOJ FTC DOJ TOTAL	2.9 2.9 2.9 2.9 2.9 2.9 2.9 2.9 2.9 2.9
CLEARANCE GRANTED TO FTC OR DOJ	PERCENTAGE OF TOTAL NUMBER OF CLEARANCES GRANTED	FTC DOJ TOTAL	0.7 1.8 2.5 34.4 9.9 44.3 46.1 15.6 61.7 55.0 17.0 73.0 66.3 20.9 87.2 71.3 22.3 93.6
CLEARANCE GR	NUMBER		2 94 97 130 130 151 158 173 201 63 77 77
	H-S-R TRANSACTIONS	NUMBER4/ PERCENTS/	209 760 31.6 1372 1810 1971 2057 2057 2250 2325 2325 2391 100.0
		TANADACTION RANGE	LESS THAN 15 LESS THAN 25 LESS THAN 20 LESS THAN 100 LESS THAN 150 LESS THAN 300 LESS THAN 500 LESS THAN 500 LESS THAN 500 LESS THAN 500

TABLE III

TRANSACTIONS INVOLVING THE GRANTING OF CLEARANCE BY AGENCY

# CLEARANCE GRANTED AS A PERCENTAGE OF

	CLEAR	CLEARANCE GRANTEI BY AGENCY	LANTED ICY	TOTAL	TOTAL NUMBER OF TRANSACTIONS 1/4	IR OF	TRANG EACH RAI	EACH TRANSACTION RANGE GROUP7/	IS IN CTION	TOTA	L NUMBI	TOTAL NUMBER OF CLEARANCES GRANTED	!
TRANSACTION RANGE ( \$MILLIONS )	1	FTC DOJ TOT	TOTAL	25.	8	DOJ TOTAL	2	FTC BOJ TOT	TOTAL	244	8	FTC DOJ TOTAL	
LESS THAN 15 15 UP TO 25 25 UP TO 50 50 UP TO 100 100 UP TO 150 150 UP TO 200 200 UP TO 300 300 UP TO 500 500 UP TO 1000 1000 AND UP ALL CLEARANCES	2 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	11	22 22 10 10 13 18 282			.440.40.00 B	13.0 13.0 13.0 13.0 10.1 10.1 10.0 10.0	47m26847m4 8	22222222222222222222222222222222222222	6711488888 6 644488699 6		222 2012 1707 1006 1009 1009 1009 1009 1009 1009 1009	

INVESTIGATIONS WHERE SECOND REQUESTS WERE ISSUED

SECOND REQUEST INVESTIGATIONS AS A PERCENTAGE OF:

		1					IN GOVINGUAL & OF CHAPTING	DETERMENT			
			TOTAL NUMBER OF	IBBR OF	TRANS BACH RAN	TRANSACTIONS IN BACH TRANSACTION RANGE GROUP?/	TRANSACTIONS IN TOTAL NUMBE BACH TRANSACTION SECOND REQ	TOTAL	TOTAL NUMBER OF SECOND REQUEST	I OF	
TRANSACTION RANGE ( \$MILLIONS )	FTC DOJ TOTAL	1 _	FTC DOJ TOTAL	TOTAL	<b>1</b>	FTC DOJ TOTAL	TOTAL	24.4	FTC DOJ TOTAL	TOTAL	
LESS THAN 15 15 UP TO 25 25 UP TO 50 50 UP TO 100 100 UP TO 150 150 UP TO 200 200 UP TO 300 300 UP TO 500 500 UP TO 500 500 UP TO 1000 1000 AND UP	39 39 65 52 52 52 52 52 52 52 52 52 52 52 52 52	24-20-00-00-00-00-00-00-00-00-00-00-00-00-						8 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	64 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	20.0 20.6 16.2 13.2 4.4 7.4 10.3	

## ACQUISITIONS BY REPORTING THRESHOLD

			CLEAR	CLEARANCE GR	<b>2</b> i	7 FTC	OR DOJ	BECOM	BECOMD REQUEST INVESTIGATIONS 3/	F INVES	TIGATI	ON63/
	H-S-R TRANSACTIONS	MSACTIONS	NUMBER	SBR		PERCENTAGE OF THRESHOLD GROUP	PERCENTAGE OF THRESHOLD GROUP	MULBER	PERCENTAGE OF THRESHOLD GROUP	PERC	PERCENTAGE OF THRESHOLD GROUP	ROUP
	NUMBER4/	PERCENT	Ë	3 !	2	8 !	TOTAL	E	2	£	FTC DOJ TOTAL	TOTAL
\$15 MILLION	80	3.7	<b>9</b>	~	6.9	2.3	1.6		-	•	-	,
15%	80	3.6	m	~	8	2.4	, so			1 1		<b>:</b>
254	08	3.3	ø	-	7.5	1.2		J	· •		• (	<b>s</b> i
504	1378	57.6	132	43	9.6	3.0	12.6	<b>56</b>	20	-	· -	, ,
ASSETS ONLY	760	31.8	89	20	<b>8</b> .0	5.6	11.6	: <b>:</b>	) <b>c</b> a	7.		n a
ALL TRANSACTIONS	2391	100.0	215	67	9.0	2.8	11.8	30	61	1.6	1.6 1.2	

FISCAL TEAR 1986 1/ TRANSACTIONS BY ASSETS OF ACQUIRING PERSONS

SECOND REQUEST INVESTIGATIONS3/	NUMBER ABSET RANGE GROUP	FTC DOJ FTC DOJ TOTAL			1 1 1		27 20 2.4 1.7 4.1	,	39 29 1.6 1.2 2.в
CLEARANCE GRANTED TO FTC OR DOJ	ASSET RANGE GROUP	FTC DOJ TOTAL	6.5 1.3 7.8	5.0 1.2 8.3	4.70	5.1 1.7 6.8 7.2 1.7 6.8	12.2 3.6 15.8	1	9.0 2.8 11.8
CLEARANCE	NUMBER		<b>.</b>	P) =4 E	) L O	2 H 9	140 41		215 67
	NSACTIONS		7. 7.		. 4. 10. 11.	7.4 7.6 10.7	47.8	<b>8</b> . 00.	
	H-S-R TRANSACTIONS NUMBER4/ PERCENT		77	128	156 97	170 181 257	5	2391	
	ASSET RANGE	( \$MITTIONS )	LESS THAN 15 15 UP TO 25	50 UP TO 150 50 UP TO 100 100 UP TO 150	150 UP TO 200 200 UP TO 300	300 UP TO 500 500 UP TO 1000 1000 AND UP	ASSETS NOT AVAILABLES/	ALL TRANSACTIONS	

TABLE VII

FISCAL YEAR 1988 1/ TRANSACTIONS BY SALES OF ACQUIRING PERSONS

		-	CLEARANC	ANCE G	CLEARANCE GRANTED TO FTC OR DOJ	O PTC 0	R DOJ	SECON	D REQU	BECOND REQUEST INVESTIGATIONS 3/	ESTIGA	LIONS3/
SALES RANGE	H-S-R TRA	H-S-R TRANSACTIONS	NUMBER	BR I	PER	PERCENTAGE OF	GROUP	NUMBER	NUMBER	PER	PERCENTAGE OF SALES RANGE GROUP	g of
(\$MILLIONS)	NUMBER4/	PERCENT	PTC	D001	FTC DOJ TOTAL	DO2	TOTAL	LIC DO	[8]	21.	FTC DOJ TOTAL	TOTAL
LESS THAN 15 15 UP TO 25 25 UP TO 50 50 UP TO 150 150 UP TO 150 150 UP TO 300 200 UP TO 500 300 UP TO 500 500 UP TO 1000 1000 AND UP SALES NOT	147 59 142 127 164 179 1060		32 132 132	- 1 WW4W4W4-10	4 24 24 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		11 64 64 64 64 64 64 64 64 64 64 64 64 64	111411466	117771777	1.14	1 0 4 8 1 9 1 8 6	11
ALL TRANSACTIONS	2391	2.9 100.0	215	- 67	9.0	2.8	11.8	1 6E	- 5	. 9	, 2	1 6
								ì	ì	) •	•	D . 4

TABLE VIII

TRANSACTIONS BY ASSETS OF ACQUIRED ENTITIES 10/

SECOND REQUEST INVESTIGATIONS3/	PERCENTAGE OF ASSET RANGE GROUP	PTC DOJ TOTAL	1.0 .5 1.5	.9 .9 1.8	2.2 1.7 2.7	3.58 3.58	4.8 1.0 5.7 1.7 1.7 3.3			1.6 1.9
nd request	NUMBER	PTC DOJ	-	មាស		7 C4 M	H M			77
SECO	ı			- 81	9 <b></b>		n m	•		ממ
C OR DOJ	PERCENTAGE OF ASSET RANGE GROUP	J TOTAL	0.	, 4 R			3 16.	33.6		
CLEARANCE GRANTED TO PTC OR DOJ	PERCEN ASSET RA	FTC DOJ	5.4		13.3 5.0		12.8	13.6 -	9.0 2.8	
CLEARANCE GRAN	NUMBER	DO2	41	13	മ ന	<b>W C</b> M	•	ı	67	
CLEAF	S I	FTC	3.1 3.4	37	24 15	13 16 16	23	m	215	
	ANS	/ PERCENT	8.6 17.6	22.6 16.8	. n	¤ o •	7.5	o.	100.0	
	H-S-R T	NOMBER4/	205	402	127	# 60 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	081	22	2391	
	ASSET RANGE	COOTHITTEN	LESS THAN 15 15 UP TO 25 25 HB TO 60	50 UP TO 150 100 UP TO 150	150 UP TO 200 200 UP TO 300	300 UP TO 500 500 UP TO 1000	ASSETS NOT	AVAILABLE 11/	ALL TRANSACTIONS	

TABLE IX

FISCAL YEAR 1988 1/ TRANSACTIONS BY SALES OF ACQUIRED ENTITIES 12/

			CLEARA	ARANCE	GRANTED TO	TO 17	CLEARANCE GRANTED TO PTC OR DOJ	SECON	D REQU	BST INV	ESTICA	SECOND REQUEST INVESTIGATIONS3/
SALES RANGE	H-S-R TRANSACTIONS	NSACTIONS	NUMBER	ER	PERC	PERCENTAGE OF SALES RANGE GROUP	OF GROUP	NUMBER	- M	PERC	PERCENTAGE OF	OF
( \$MILLIONS )	NUMBER4/	PERCENT	FTC D	DOJ	FTC DOJ		TOTAL	FTC DO	183	24.	3 1	TOTAL
LESS THAN 15 15 UP TO 25	420	17.6	15	m	9.0	Ľ.		<b>r4</b> (	m	7	۲.	1.0
25 UP TO 50 50 UP TO 100	467	19.5	4.0	155			11.0	m	<b></b>		<b>4</b> €	1.7
100 UP TO 150 150 UP TO 200	168	7.0	507	9 40	9.11	. e.	15.5 15.5	m m	<b>→</b> ~	 e. e.	1.1	3.0 0.0
200 UP TO 300 300 UP TO 500	117		967	<b>20</b> m a	26.5	7.7.	18.5	m m :	ഗ ന	2.7	<b>7.</b> 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9. 9.	5.1
500 UP TO 1000 1000 AND UP	111	4.6	13	9-1-0	11.7	 	25.2 12.6 18.7	- 10 L	NIM	4.4	6.1	a v. c
SALES NOT AVAILABLE 13/	130	5.4	vo	ĸ	<b>4</b> .6	3.8	8 12.		~ ~		1.5	, c
ALL TRANSACTIONS	2391	100.0	215	67	9.0	2.8	11.8	39	29	1.6	1.2	2.8

### FISCAL YRAR 1988 1/ INDUSTRY GROUP OF ACQUIRING PERSONS

INDUSTRY DESCRIPTION

DIGIT CODE 14/

ACQUIRING PERSON

TOTAL INVESTIGATIONS3 SECOND REQUEST 8 ! TIC ! CLEARANCE GRANTED TOTAL TO PTC OR DOJ 8 1 TC ! 1 NUMBER a 53 12 122 12 10 16 5 63 Apparel and other Finished Products made Printing, Publishing and Allied Products from Fabrics and Similar Materials Construction-Special Grade Contractors Contractors and Operative Builders Agricultural Production-Livestock and Construction-General Contractors Mining and Quarrying of Nonmetallic Bituminous Coal and Lignite Mining Construction other than Building Lumber and Wood Products, Except Petroleum Refining and Related Building Construction-General Chemicals and Allied Products Minerals, Except Puels Food and Kindred Products Paper and Allied Products Oil and Gas Extraction Animal Specialties Furniture and Fixtures Textile Mill Products Tobacco Products Industrias Furniture Metal Mining Porestry 02 20 12 16 25 27 23 56

### FISCAL YBAR 1988 1/ INDUSTRY GROUP OF ACQUIRING PERSONS

ACQUIRING PERSON

INDUSTRY DESCRIPTION

CODE 14/

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<u>m</u>

		CLEAR	EARANCE GRANT TO FTC OR DOJ	CLEARANCE GRANTED TO FIC OR DOJ	SEC	SECOND REQUEST	DUEST TORGS /
	NUMBER 4/		2				/Cewo1
	***************************************	: :	3 !	TOTAL	7. I	DO	TOTAL
Rubber and Misc. Plastics Products							! ! !
	12	-	1	•			
Leather and Leather Products	•	•	)	<b>-</b>	1	•	1
Stone, Clay, Glass and Cont.	7	ı	•	ı	;	ı	,
	22	~	•	•			)
Primary Metal Industries	<b>)</b>	1	<b>-</b>	<b>-</b>	1	ı	
Fabricated Metal Back.	23	<b>~</b>	-	ĸ		-	-
Machinery and Transportation Equipment	19	ı	-	1	ı	•	<b>-</b>
Machinery, Except Rlantrical				•			
	61	13	9	9	•	•	
Electrical and Blectronic Machinery, Equipment and Supplies	52	16	· M		<b>.</b>	~	ഹ
Transportation Equipment			•	•	7)		<b>~</b>
Heasuring, Anglyzing and Cont.	17	~	:	7	-	ı	-
Instruments; Photographic, Medical and Optical Goods; Watches and Clocks	க	m	•	m			4 74
Miscellaneous Manufacturing Industria.							
Motor Freight Transportation and	j0	-	ı	-	i		ı
matenone in g	e	ı	-	-			I
Water Transportation			l	•		•	ı
Transportation by Air	<b>.</b>	-	ŧ	-	ı	ı	1
Transportation Services	<b>o</b>	ı	ı	ı	ı	ı	ı
Communication	ស	ı	ı	ı	ı	I	ı
Blectric, Gas. and canit.	124	ı	~	_		1	ı
Pairtary Services	34	Ľ	-		ı	ı	ı
		•	#	•	~	•	•

## FISCAL YEAR 1988 1/ INDUSTRY GROUP OF ACQUIRING PERSONS

ACQUIRING PERSON

2-DIGIT SIC CODE 14/

¢

INDUSTRY DESCRIPTION

				}	ACTUALING PERSON	ROS		
			CLEAR	CLEARANCE GRANTED TO FTC OR DOJ	RANTED DOJ	SECOND INVESTIG	SECOND REQUEST INVESTIGATIONS	REQUEST ATIONS 3 /
50		NUMBER 4/	2	200	TOTAL	FTC	DOJ	TOTAL
9	Trans-Darable Goods				! ! ! !	!	1	
21	Wholesale Trade-Nondurable Goods	70	in.	1	ın	ı	i	i
22	Building Materials, Hardware, Garden	ស ស	9	ı	v	<b>.</b>	ı	m
د	Dea	n	1	ı	ı	1	ł	1
	General Merchandise Stores	ŗ	,					ì
54	Food Stores	•	•	1	9	ı	ı	1
ន	Automotive Dealers and Gasoline Service Stations	20	m	ı	m '	· =	1	-
26	Apparel and Accessory Stores	,		ı	` <b>1</b>	i	i	ı
57	Furniture, Home Furnishing, and Equipment	<b>6</b> 6	i (	ı		ı		ı
58		,	~	1	8	1	ı	ı
59	Miscellaneous Retail	12	ı	ı	1	ı	ı	
09	Banking	13	15	ı	•		i į	ı
61	Credit Agencies other than Bank.	16	ı		1		,	l i
62	Security and Commodity Brokers, Dealess	, 20	ı	1	ı	1		
ę3 ·	Exchanges, and Services Insurance	25	-		<b></b> 4	ı	ı	ı
79		52		. 1	1	ı		ļ
65	Real Estate	ĸ	ı	ı	1	ı	j <b>J</b>	, ,
29	Holding and other Investment Offices	<b>4</b> 9	ı		•	•	1	1
	Hotels, Rooming Houses, Camps, and other		~	1	~	ı	1	•
ç		67	1	٠			ı	•

## INDUSTRY GROUP OF ACQUIRING PERSONS

CLEARANCE TO FTC PTC DOJ 	CLEARANCE GRANTED SECOND REQUEST TO FTC OR DOJ TOTAL FTC DOJ TOT  2 2 4 1 1 1  2 2 4 1 1 3  3 4 7 1 3 3  4 7 1 1 3
------------------------------------	--

#### TABLE XI

#### FISCAL YBAR 1988 1/ INDUSTRY GROUP OF ACQUIRED ENTITY

2-DIGIT SIC CODE 14/

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INDUSTRY DESCRIPTION

INTRA-INDUSTRY TRANSACTIONS NUMBER OF 2-DIGIT 10 102 TOTAL INVESTIGATIONS SECOND REQUEST 202 ACQUIRED ENTITY 7 CLEARANCE GRANTED TOTAL OR DOJ 18 TO PTC 2 1 PTC NUMBER 4/ 108 159 2 11 30 11 22 Apparel and other Finished Products made from Pabrics and Similar Materials Contractors and Operative Builders Construction-Special Grade Contractors Construction-General Contractors Mining and Quarrying of Nonmetallic Minerals, Except Puels Bituminous Coal and Lignite Mining Construction other than Building Lumber and Wood Products, Except Agricultural Production-Crops Building Construction-General Food and Kindred Products Paper and Allied Products Oil and Gas Extraction Furniture and Fixtures Textile Mill Products Agricultural Services Tobacco Products Furniture Metal Mining Porestry

### INDUSTRY GROUP OF ACQUIRED ENTITY

INDUSTRY DESCRIPTION

DIGIT C CODE 14/

INTRA-INDUSTRY TRANSACTIONS NUMBER OF 2-DIGIT 38 37 20 32 10 TOTAL INVESTIGATIONS SECOND REQUEST S ACQUIRED ENTITY TIC 1 CLEARANCE GRANTED TOTAL TO FTC OF DOJ 18 26 36 13 2 ! PTC 1 7 20 29 7 NUMBER 71 96 35 106 3 29 98 35 Ξ 7 Miscellaneous Manufacturing Industries Measuring, Analyzing and Controlling Electrical and Blectronic Machinery Rubber and Misc. Plastics Products Fabricated Metal Products, Except Stone, Clay, Glass, and Concrete Machinery and Transportation Printing, Publishing and Allied Petroleum Refining and Related Instruments; Photographic, Medical and Optical Goods; Chemicals and Allied Products Machinery, Except Electrical Equipment and Supplier Primary Metal Industries Transportation Equipment Watches and Clocks Industries Equipment Products Product. 30 27 35 36 38 39 37

### INDUSTRY GROUP OF ACQUIRED ENTITY

	NUMBER OF 2-DIGIT	TRANSACTIONS	ı	ž.	M	•	ស	ı	•	103	21	26	31		18	16	•	•	æ
	UEST IONS3/	TOTAL	ı	i	ı	-	1	ı	ı	ı	•	i	•	ı	ı	-	ı	1	1,
	SECOND REQUEST INVESTIGATIONS	8	1	ı	ı	7	ı	i	ı	ı	<b>,~</b>	. 1	ı	•	ı	ı	ı	t	1
ENTITY	SECOI	FTC	ì	1	1:	ı	ı	i	i	ı	m	ı	•	ı	ı		t	•	ı
ACQUIRED ENTITY	S GRANTED OF DOJ	TOTAL	ı	i	<b>-</b>	ĸ	i	ı	1	8	7	•	N.	ı	9	ın	ı	ı	7
	ANCE	20	1	ı	-	4	i	ì	i	-	-	1	1		1	ı	1	ı	1
	CLEAR	FTC	1	ı	ı	-	•	ı	j	~ <b>–</b>	•	<b>~</b>	ĸ	ı	9	ស		,	8
		NUMBER 4/	m	8	6	14	on.	ĸ	10	147	37	<b>9</b>	77	9	33	0	15	6	os.
INDUSTRY DESCRIPTION			Railroad Transportation	Local and Suburban Transit and Interurban Highway Passenger Transportation	Motor Freight Transportation and Warehousing	Water Transportation	Transportation by Air	Pipe Lines, Except Natural Gas	Transportation Services	Communication	Electric, Gas, and Sanitary Services	Wholesale Trade-Durable Goods	Wholesale Trade-Nondurable Goods	Building Materials, Hardware, Garden Supply and Mobile Home Dealers	General Merchandise Stores	Food Stores	Automotive Dealers and Gasoline Service Stations	Apparel and Accessory Stores	Furniture, Home Furnishing, and Equipment Stores
8 14/	ı		_	-	-														
!-DIGIT	ŧ		0	#	42	#	45	<b>4</b> 6	47	<b>4</b> 8	49	20	51	52	53	54	S,	99	57

### THREETER OFFICE ACQUIRED ENTITY

	NUMBER OF 2-DIGIT	INTRA-INDUSTRY TRANSACTIONS		89	<b>6</b>	(et)	' ;	18	}	30	n	20	<b>6</b>	16		י ני	დ დ 19		1 (	13 •
	REQUEST IGATIONS 3/	TOTAL		i	1	•		1 1		1 1		ı		ı		ı c	۱ ۱			٠,
	SECOND REQUEST INVESTIGATIONS	8		1	1	ı	ł	1 1	•			ı	ı		ı		<b>-</b> 1	!		• 1
BNTITY	SECOND	FIC		ı	ı	1	1	1					1			-	+ 1	ļ		1
ACQUIRED ENTITY	GRANTED OF DOJ	TOTAL		i	<b>1</b>	1	-		•	<b>→</b> 1		ı		1	ı	13	) M	ı		. 1
	1 123	3		ı	•	•	ı	-	•	<b>-</b>		ı	ı	•	•			1	•	i I
	CLE	2		•	<b>-</b>	1	7	i	ı			i	ı	1	ı	<b>a</b>	, m	ı	J	ı
		NUMBER 4/	90		<b>.</b>	12	55	31	57	, rv	ç	7 7	17	57	vo	82	16	<b>-</b>	34	19
INDUSTRY DESCRIPTION			Eating and Drinking Places	Miscellaneous Retail	Banking		create Agencies other than Banks	Security and Commodity Brokers, Dealers, Exchanges, and Services	Insurance	InBurance Agents, Brokers, and Services	Real Batate	Holding and other Investment Officer	Hotels Rossing united	and other Lodging Places	Personal Services	Business Services	Automotive Repair, Services, and Garages	Miscellaneous Repair Services	Motion Pictures	Amusement and Recreation Services, Except Motion Pictures
B 14/			ΝÃ	X	Ã	٤	j	ŭ	Ä	Ä	ž	Ħ	Ĭ		Ā	Ā	Ž	X	×	₹
DIGIT C CODE	*		8	59	09	-, [9	;	62	<b>69</b>	<b>.</b>	65	67	20		72	73	75	92	78	

FISCAL YBAR 1988 1/ INDUSTRY GROUP OF ACQUIRED ENTITY

	RY DESCRIPTION	
	/ INDUSTRY	
	177	
-DIGIT	IC CODE	

	Ì	NOTI JUNGGA TUTORIN				ACQUIRED ENTITY				
				CLEA	BARANCE GRANT TO FTC OF DOJ	CLEARANCE GRANTED TO FTC OF DOJ		OND RE	SECOND REQUEST INVESTIGATIONS3/	NUMBER OF 2-DIGIT
			NUMBER 4/	T.	DO1	FIC DOJ TOTAL	PTC	PTC DOJ TOTAL	TOTAL	INTRA-INDUSTRY TRANSACTIONS
80		Health Services		!	!	1 1 1 1 1	1	1		
82.		Educational Services	99	IO,	<b>~</b>	6	-	m	•	47
83		Social Services	<b>-</b>	1	1		1	ı	t	1
87		Bnotneer	~	•	ı	ı	i	ł	ı	ı
		Management, and Related Services	. 1	t	ı	ı	t	i	1	1
68		Miscellaneous Services		i	ı	1	ı	1		ć
66		Nonclassifiable Establishments		-	ı	-	1		1 1	<b>™</b> :
DV		Diversified Companies	236	32	m	35	Ŋ	-	<b>.</b>	
00		Not Available 16/	62	m	1	10	ı	m	, m	
		ALL TRANSACTIONS	2391	215	67	282	39	53	89	1048

The Bize of transaction is based on the aggregate total amount of voting securities and assets to be held by the uiring person as a result of the transaction and is taken from the response to Item 3 (c) of the notification and

Based on the date the second request was issued.

During fiscal year 1988, 2746 transactions were reported under the Hart-Scott-Rodino premerger notification program. orted under Section (c)(6) and 187 transactions reported under Section (c)(8) (transactions involving certain ulated industries and financial businesses); (2) 86 transactions which were followed by separate notifications for or more additional transactions between the same parties during fiscal 1988 (such transactions are listed here as a gle consolidated transaction); (3) 33 transactions found to be non-reportable; (4) 13 incomplete transactions (only party in each transaction filed a compliant notification); (5) 15 transactions withdrawn before the waiting period and (6) 7 secondary acquisitions (filed pursuant to Section 801.4 reported as a result of reportable primary smaller number, 2391, reflects adjustments to eliminate the following types of transactions: (1) 14 transactions nsactions). The table does not, however, exclude 51 competing offers or 185 multiple-party transactions ansactions involving two or more acquiring or acquired persons).

Percentage of total transactions.

Percentage of transaction range group.

Percentages also appear in TABLE I.

This category is composed of newly-formed acquiring persons and transactions withdrawn before staff could make a ailed analysis of the acquisition.

This category is composed of newly-formed acquiring persons, foreign acquiring persons with no United States enues, and acquiring persons who had not derived any revenues from their investments at the time of filling.

The assets of the acquired entity were taken from responses to Item 2(d)(1) (Assets to be Acquired) or from Items ) or (b) (SEC documents and annual reports) of the premerger notification and report form.

The assets were not available primarily because the acquired firms' financials were consolidated with those of each Pective acquired ultimate parent.

The sales of the acquired entity were taken from Items 4(a) and (b) (SEC documents and annual reports) or responses Item 5 (dollar revenues) of the premerger notification and report form.

Transactions in this category are represented by the acquisitions of newly-formed corporations or corporate joint tures from which no sales were generated, and acquisitions of assets which had produced no sales or revenues during

2-Digit SIC codes are part of the system of Standard Industrial Classification established by the UNITED STATES BRNNENT STANDARD CLASSIFICATION MANUAL, 1987, Executive Office of the President - Office of Management and Budget. SIC groupings used in this table were determined from responses submitted by filing parties to Item 5 of the

Transactions included in this category represent newly-formed companies, companies with no United States operations, ifications filed by individuals, and filings withdrawn before the industry classification could be determined.

Transactions in this category include filings withdrawn before an industry group could be determined and newly-